Greater Rochester Health Foundation 2023 Grantee Perception Report

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CEP

THE CENTER FOR
EFFECTIVE PHILANTHROPY

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The online version of this report can be accessed at cep.surveyresults.org

Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.
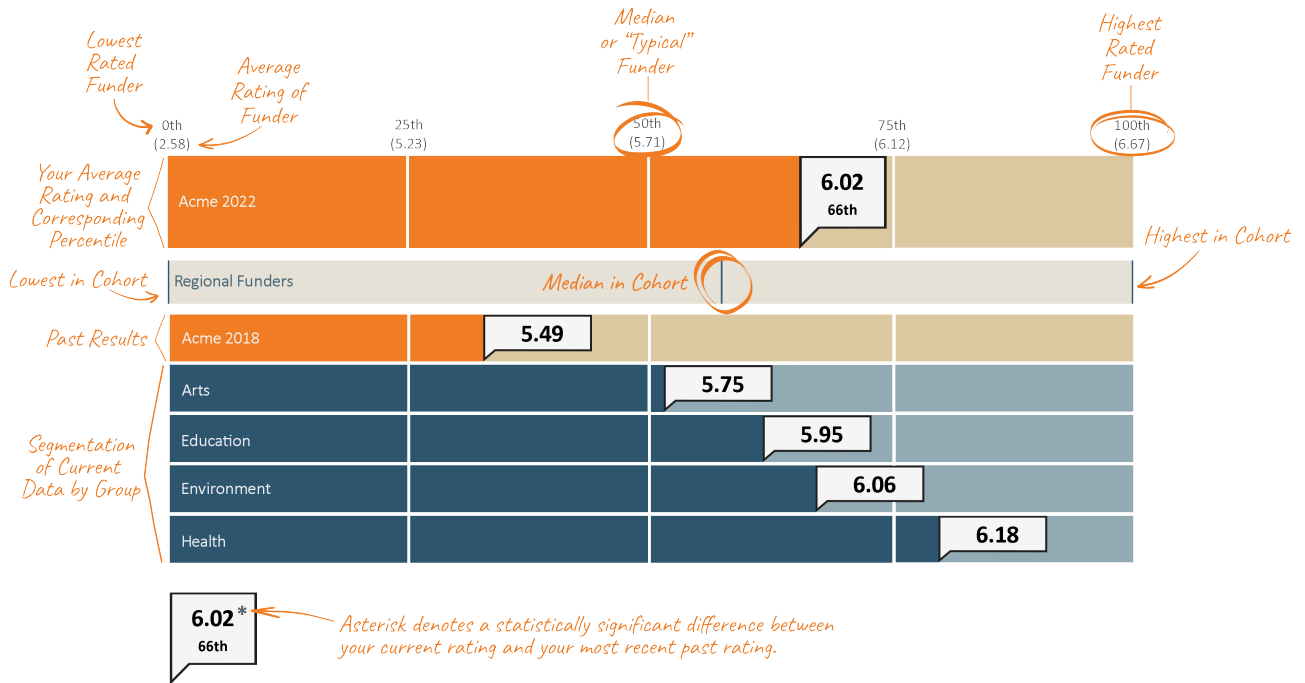
Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than eight responses.

Key Ratings Summary

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.

Key Measures	Trend Data	Average Rating	Percentile Rank
Community Impact Impact on Grantees' Communities		6.29	86th Custom Cohort
Field Impact Impact on Grantees' Fields		5.94	59th Custom Cohort
Organizational Impact Impact on Grantees' Organizations		6.63	94th Custom Cohort
Approachability Comfort Approaching the Foundation		6.60	93rd Custom Cohort
Communications Clarity of Communications		5.94	71st Custom Cohort
Selection Process Helpfulness of the Selection Process		5.98	93rd Custom Cohort

Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
GRHF 2023	May and June 2023	98	64	65%
GRHF 2020	April and May 2020	123	76	62%

Survey Year	Year of Active Grants
GRHF 2020	2019

Throughout this report, Greater Rochester Health Foundation's survey results are compared to CEP's broader dataset of more than 50,000 grantee responses from over 300 funders built up over more than a decade of grantee surveys. A list of some funders who have recently participated in the GPR can be found at https://cep.org/gpr-participants/.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than ten responses to a specific question.

Subgroups

In addition to showing GRHF's overall ratings, this report shows ratings segmented by Program Area. The online version of this report also shows ratings segmented by Geographic Area, Respondent Gender, Respondent Person of Color Identity, and Respondents' Intersectional Identities

Program Area	Number of Responses
Responsive Grants	33
Racial Health Equity	17
NHSI and Healthy Equitable Futures	8

Geographic Area Served	Number of Responses
Serving Monroe	50
Not Serving Monroe	14

Grant Type	Number of Responses
Unrestricted Grant	18
Restricted Grant	45

Respondent Gender	Number of Responses
Identifies as a Man	12
Identifies as a Woman	45

Respondent Person of Color Identity (US Only)	Number of Responses
Does not identify as a Person of Color	34
Identifies as a Person of Color	26

Subgroup Methodology and Differences

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of the Foundation's goals and strategy.

CEP conducts statistical analysis on groups of 8 or larger. Ratings described as "significantly" higher or lower reflect statistically significant differences at a P-value less than or equal to 0.1. Ratings described as "trending" higher or lower reflect a 0.3-point difference larger or smaller than the overall average rating.

Subgroup Methodology

Program Area: Using data grantees provided in the survey, CEP tagged grantees based on their program area Responsive Grants, Racial Health Equity, and NHSI and Healthy Equitable Futures.

Geographic Area Served: Using data grantees provided in the survey, CEP tagged grantees based on whether they do or do not serve Monroe.

Grant Type: Using data grantees provided in the survey, CEP tagged grantees based on whether they receive restricted or unrestricted funding.

Respondent Gender: Using data grantees provided in the survey, CEP tagged grantees based on their gender identity. Those segmented as "Identifies as a Man" selected "Man" only, and those segmented as "Identifies as a Woman" selected "Woman" only.

Respondent Person of Color Identity (US Only): Using data grantees provided in the survey, CEP tagged grantees based on their person of color identity.

Respondents' Intersectional Identities (US Only): Using data grantees provided in the survey, CEP tagged grantees based on their gender and person of color identity.

Subgroup Differences

Program Area: On many survey measures there are trends of differences across Program Areas. In general, Racial Health Equity trends higher and the combination of NHSI & Healthy Equitable Futures program grantees trend lower.

Geographic Area Served: Grantees that serve Monroe rate the Foundation higher when asked about its impact on the local community and understanding of Grantees' organizations. Grantees serving Monroe also rate the clarity of the funder's communication of its goals and strategy more positively than grantees who do not serve Monroe.

Grant Type: Grantees who received unrestricted funding rate the Foundation more positively when examining understanding of grantees' fields, the advancement of knowledge in the field, and the effect on public policy on grantees' fields. Those with unrestricted funding also rated the Foundation more positively when asked if grantees felt the funder would be open to feedback about the non-monetary support.

Respondent Gender: For more information, please see the "Respondent Demographics" section.

Respondent Person of Color Identity (US Only): For more information, please see the "Respondent Demographics" section.

Respondents' Intersectional Identities (US Only): For more information, please see the "Respondent Demographics" section.

Comparative Cohorts

Customized Cohort

GRHF selected a set of 12 funders to create a smaller comparison group that more closely resembles GRHF in scale and scope.

Custom Cohort
Advancing a Healthier Wisconsin Endowment
Episcopal Health Foundation
Greater Rochester Health Foundation
Headwaters Foundation
Interact for Health
Meyer Foundation
New York Health Foundation
Richmond Memorial Health Foundation
Saint Luke's Foundation
The Assisi Foundation of Memphis, Inc.
The John R. Oishei Foundation
The PATH Foundation

Standard Cohorts

CEP also included 18 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	36	Funders with median grant size of $20K or less
Large Grant Providers	110	Funders with median grant size of $200K or more
High Touch Funders	34	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Proactive Grantmakers	106	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	103	Funders that make at most 10% of grants by invitation only
Intermediary Funders	23	Funders that primarily regrant philanthropic dollars
International Funders	66	Funders that fund outside of their own country
European Funders	27	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than $5 Million	58	Funders with annual giving of less than $5 million
Funders Giving $50 Million or More	88	Funders with annual giving of $50 million or more

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	170	All private foundations in the GPR dataset

Family Foundations	85	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	30	All health conversion foundations in the GPR dataset
Corporate Foundations	25	All corporate foundations in the GPR dataset

Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	42	Funders that are primarily based outside the United States
Recently Established Foundations	52	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	172	Funders who surveyed grantees during COVID-19 (2020 - 2022)

Grantmaking Characteristics

Funders make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

Median Grant Size

	0th ($2K)	25th ($40K)	50th ($110K)	75th ($250K)	100th ($3700K)
GRHF 2023			$87K 41st		
Custom Cohort					
GRHF 2020	$25K				
Responsive Grants		$100K			
Racial Health Equity		$50K			
NHSI and Healthy Equitable Futures			$200K		
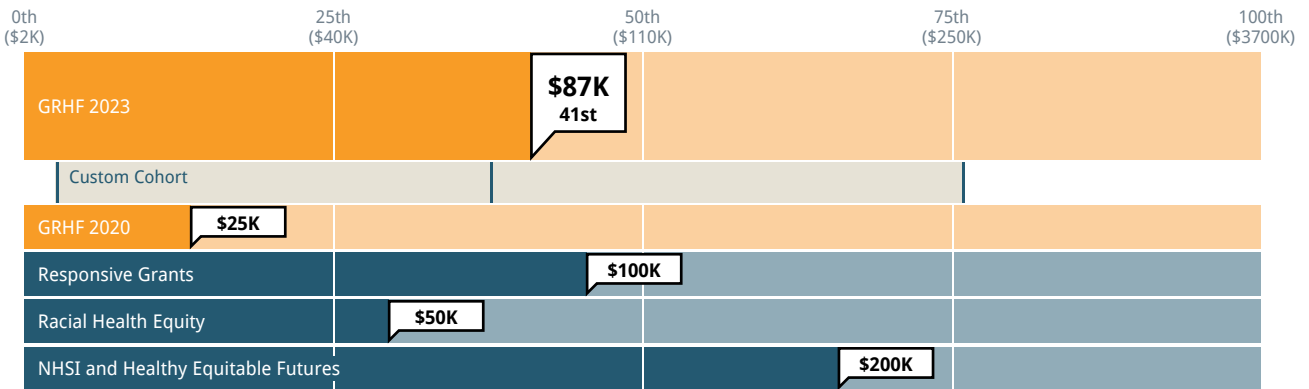
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Proportion of Multi-year Grants

Proportion of grantees that report receiving grants for two years or longer
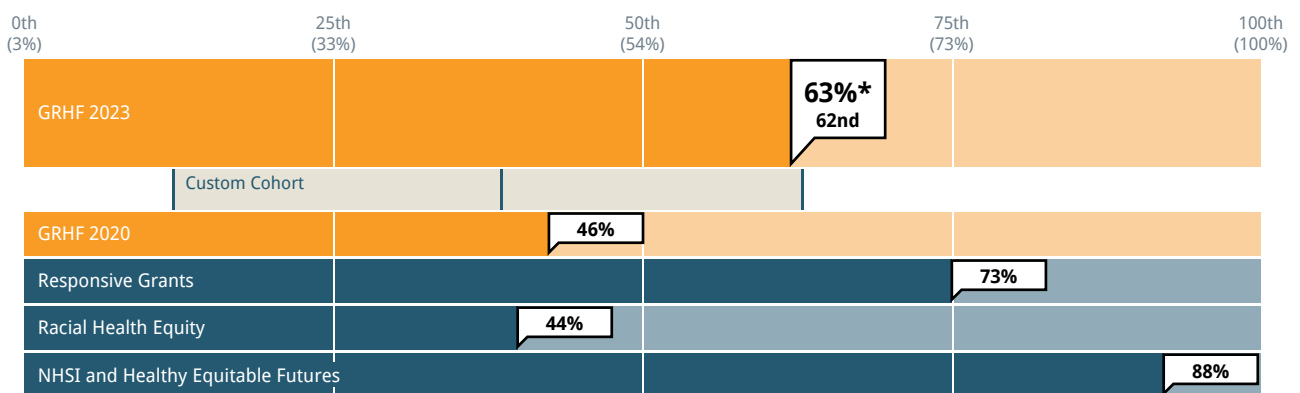
	0th (3%)	25th (33%)	50th (54%)	75th (73%)	100th (100%)
GRHF 2023			63%* 62nd		
Custom Cohort					
GRHF 2020		46%			
Responsive Grants				73%	
Racial Health Equity		44%			
NHSI and Healthy Equitable Futures					88%

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Proportion of Unrestricted Funding

Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g., general operating, core support)'

| 0th (0%) | 25th (8%) | 50th (22%) | 75th (45%) | 100th (94%) |

GRHF 2023 — **29%*** 57th

Custom Cohort

- GRHF 2020 — **5%**
- Responsive Grants — **18%**
- Racial Health Equity — **56%**
- NHSI and Healthy Equitable Futures — **25%**
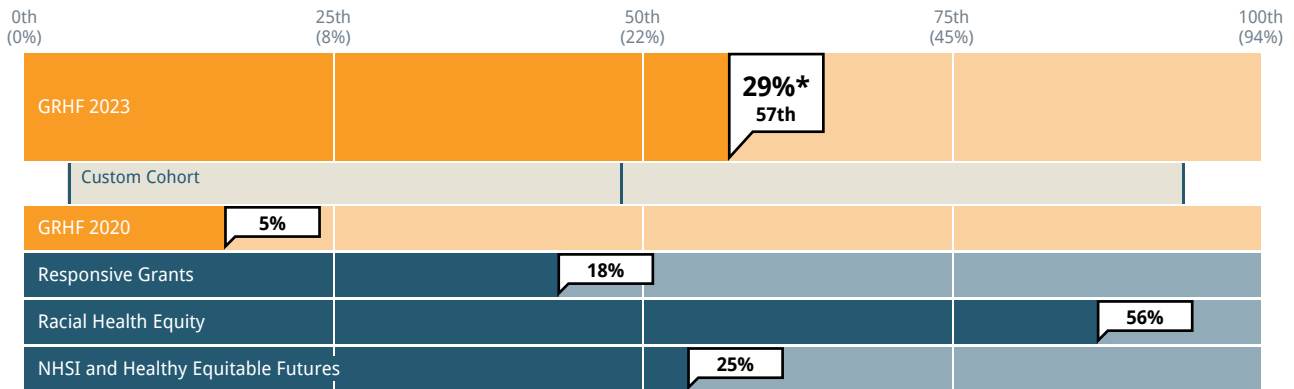
Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Area

Proportion of Multi-year Unrestricted Grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.

| 0th (0%) | 25th (3%) | 50th (10%) | 75th (21%) | 100th (83%) |

GRHF 2023 — **19%*** 70th

Custom Cohort

- GRHF 2020 — **1%**
- Responsive Grants — **12%**
- Racial Health Equity — **31%**
- NHSI and Healthy Equitable Futures — **25%**
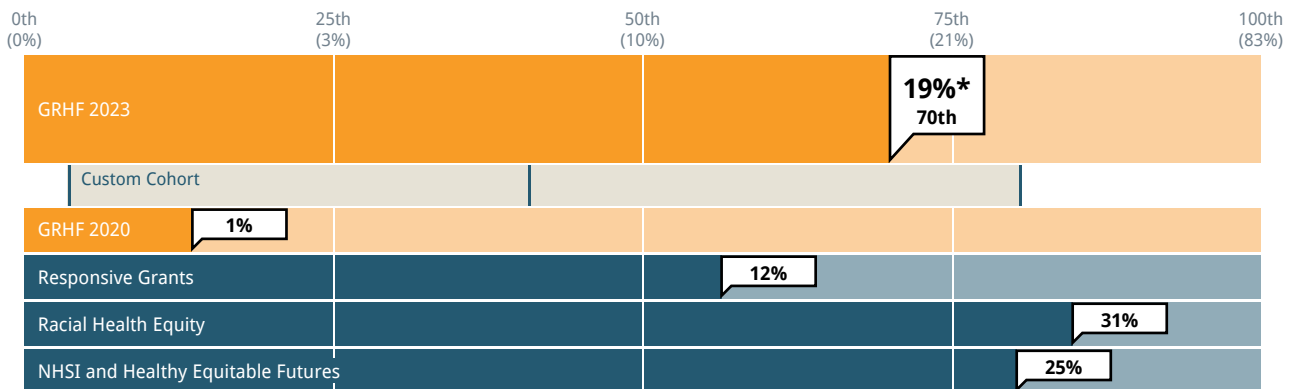
Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Area

Median Organizational Budget

| 0th ($0.0M) | 25th ($1.0M) | 50th ($1.7M) | 75th ($3.3M) | 100th ($86.0M) |
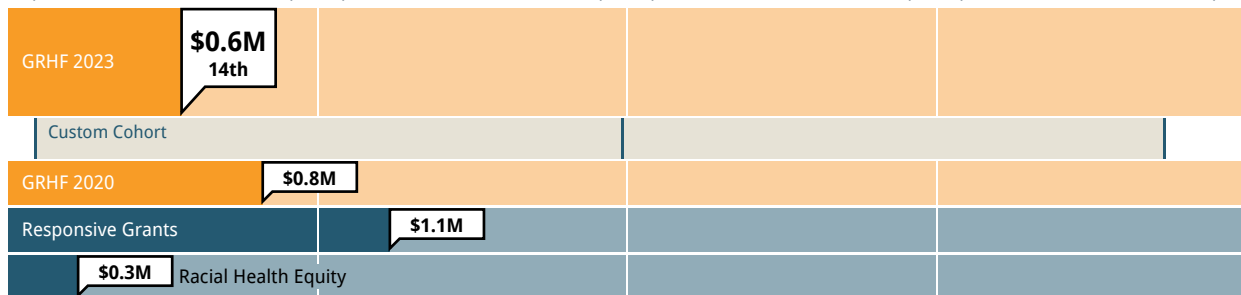
GRHF 2023 — **$0.6M** 14th

Custom Cohort

- GRHF 2020 — **$0.8M**
- Responsive Grants — **$1.1M**
- **$0.3M** Racial Health Equity

Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Area

Selected Cohort: Custom Cohort

Grant History	GRHF 2023	GRHF 2020	Average Funder	Custom Cohort
Percentage of first-time grants	45%	39%	29%	27%

Selected Cohort: Custom Cohort

Program Staff Load	GRHF 2023	GRHF 2020	Median Funder	Custom Cohort
Dollars awarded per program full-time employee	$1.5M	$1.2M	$2.6M	$2M
Applications per program full-time employee	8	23	24	23
Active grants per program full-time employee	24	18	31	29

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate the Foundation's impact on your local community?

1 = No impact   **7** = Significant positive impact
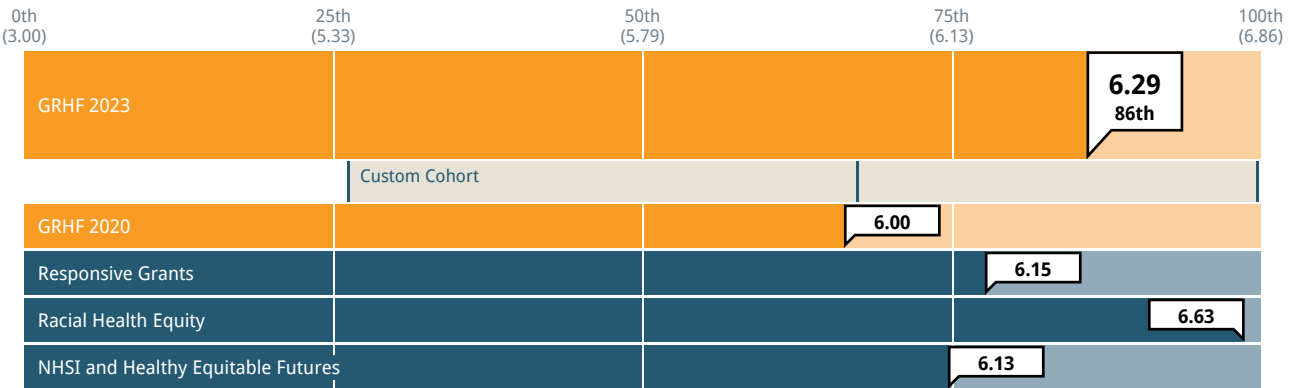
	0th (3.00)	25th (5.33)	50th (5.79)	75th (6.13)	100th (6.86)
GRHF 2023				**6.29** 86th	
Custom Cohort					
GRHF 2020			**6.00**		
Responsive Grants				**6.15**	
Racial Health Equity					**6.63**
NHSI and Healthy Equitable Futures			**6.13**		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

How well does the Foundation understand the local community in which you work?

1 = Limited understanding of the community   **7** = Regarded as an expert in the community
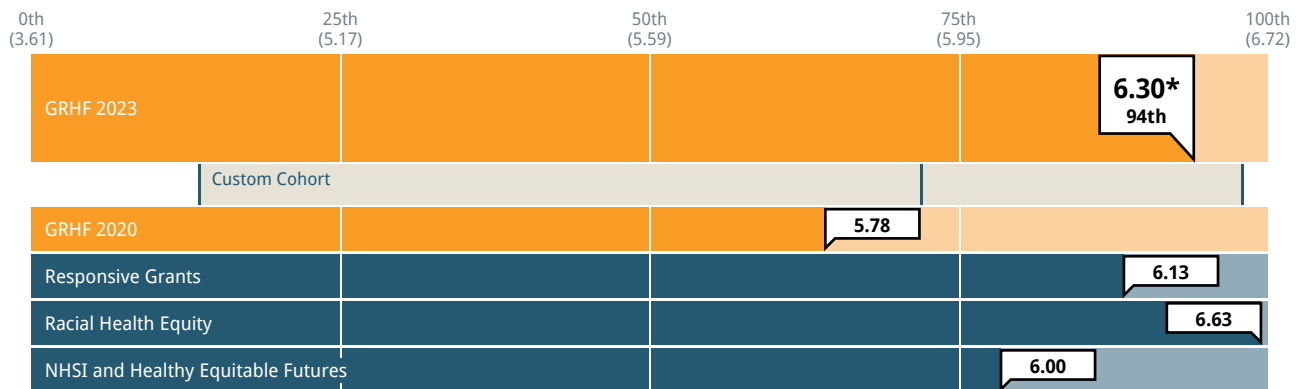
	0th (3.61)	25th (5.17)	50th (5.59)	75th (5.95)	100th (6.72)
GRHF 2023				**6.30*** 94th	
Custom Cohort					
GRHF 2020			**5.78**		
Responsive Grants				**6.13**	
Racial Health Equity					**6.63**
NHSI and Healthy Equitable Futures			**6.00**		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Impact on and Understanding of Grantees' Fields

Overall, how would you rate the Foundation's impact on your field?

1 = No impact   **7** = Significant positive impact
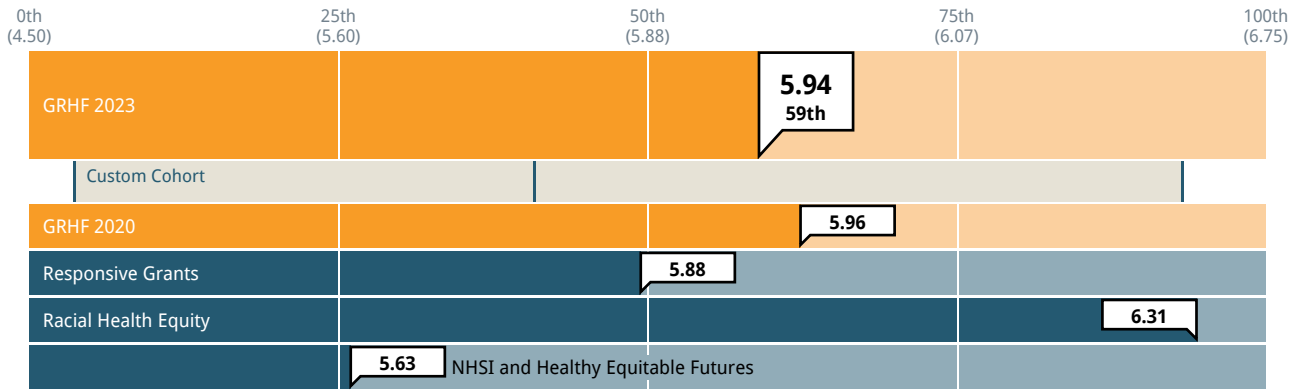
0th (4.50)	25th (5.60)	50th (5.88)	75th (6.07)	100th (6.75)

GRHF 2023 — 5.94 / 59th

Custom Cohort

GRHF 2020 — 5.96

Responsive Grants — 5.88

Racial Health Equity — 6.31

5.63 — NHSI and Healthy Equitable Futures

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

How well does the Foundation understand the field in which you work?

1 = Limited understanding of the field   **7** = Regarded as an expert in the field

0th (4.61)	25th (5.48)	50th (5.72)	75th (5.96)	100th (6.63)

GRHF 2023 — 5.78 / 56th

Custom Cohort

GRHF 2020 — 5.46

Responsive Grants — 5.73

Racial Health Equity — 6.07

NHSI and Healthy Equitable Futures — 5.75
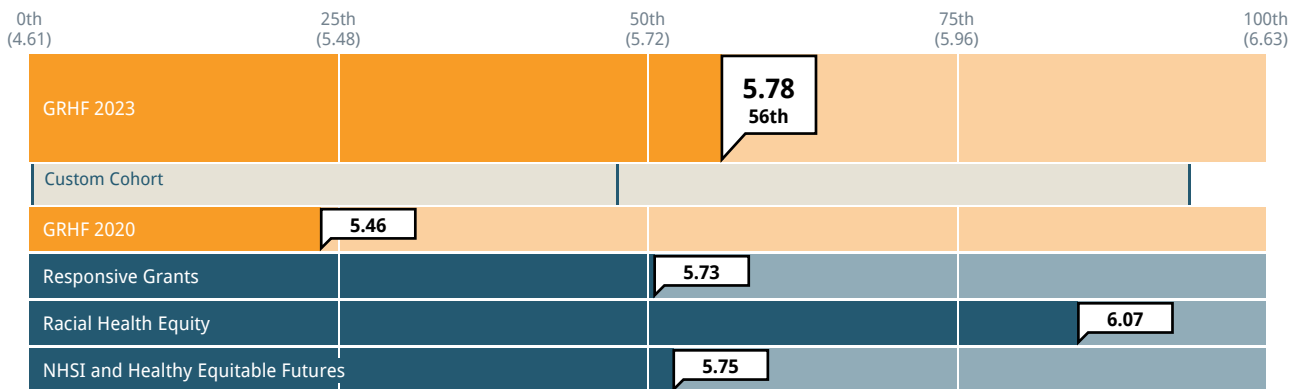
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Advancing Knowledge and Public Policy

To what extent has the Foundation advanced the state of knowledge in your field?

1 = Not at all   **7** = Leads the field to new thinking and practice

	0th (3.58)	25th (4.78)	50th (5.15)	75th (5.49)	100th (6.44)

GRHF 2023 — **5.27*** 60th

Custom Cohort

GRHF 2020 — 4.78

Responsive Grants — 5.00

Racial Health Equity — 6.00

NHSI and Healthy Equitable Futures — 5.38
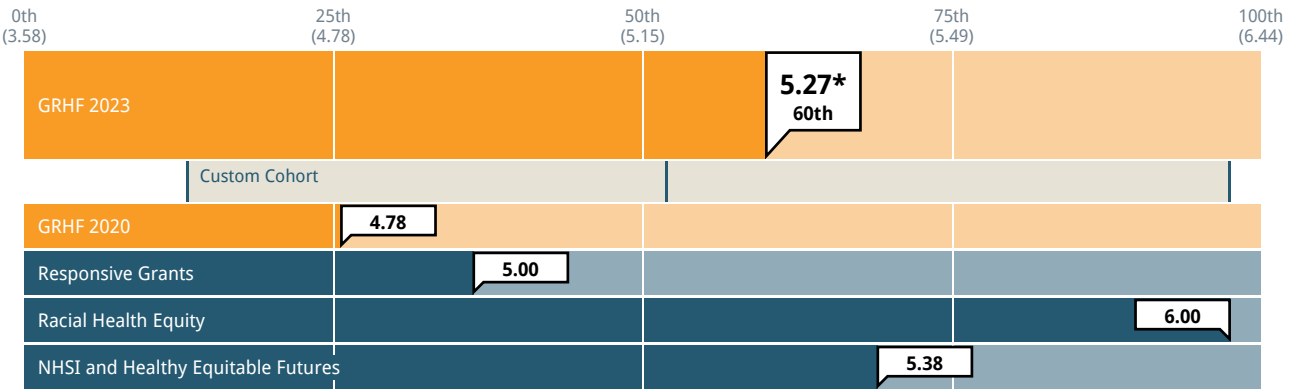
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent has the Foundation affected public policy in your field?

1 = Not at all   **7** = Major influence on shaping public policy
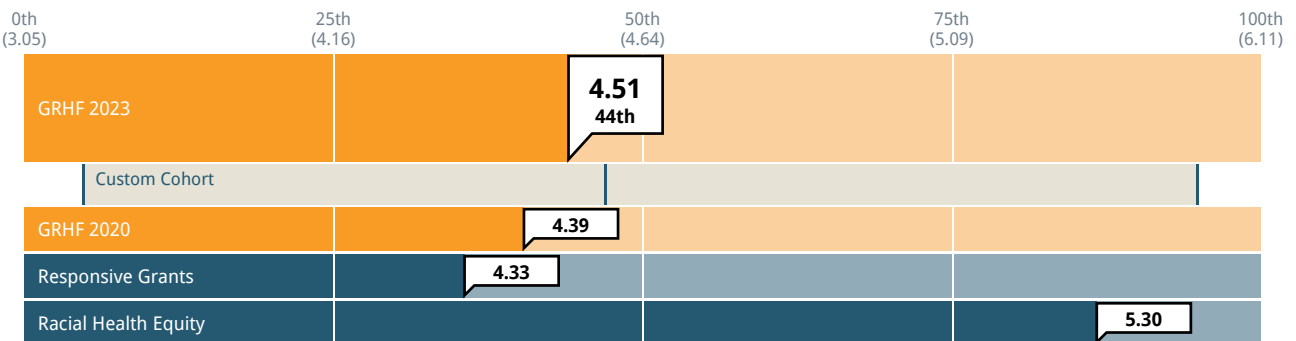
	0th (3.05)	25th (4.16)	50th (4.64)	75th (5.09)	100th (6.11)

GRHF 2023 — **4.51** 44th

Custom Cohort

GRHF 2020 — 4.39

Responsive Grants — 4.33

Racial Health Equity — 5.30

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate the Foundation's impact on your organization?

1 = No impact   **7** = Significant positive impact
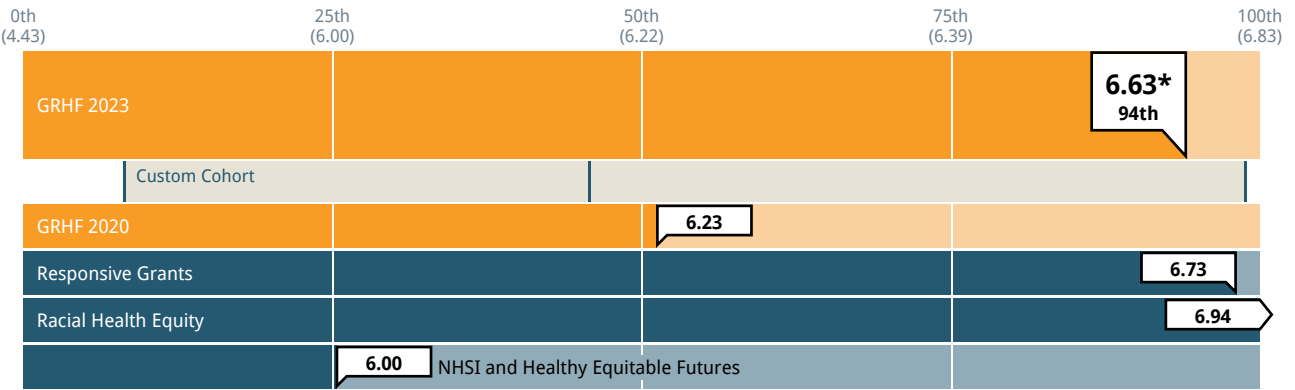
0th (4.43)	25th (6.00)	50th (6.22)	75th (6.39)	100th (6.83)

GRHF 2023 — **6.63*** 94th

Custom Cohort

GRHF 2020 — 6.23

Responsive Grants — 6.73

Racial Health Equity — 6.94

6.00 — NHSI and Healthy Equitable Futures

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

How well does the Foundation understand your organization's strategy and goals?

1 = Limited understanding   **7** = Thorough understanding

0th (3.69)	25th (5.63)	50th (5.82)	75th (6.02)	100th (6.60)

GRHF 2023 — **6.15*** 89th

Custom Cohort

GRHF 2020 — 5.72

Responsive Grants — 6.23

Racial Health Equity — 6.41

5.63 — NHSI and Healthy Equitable Futures
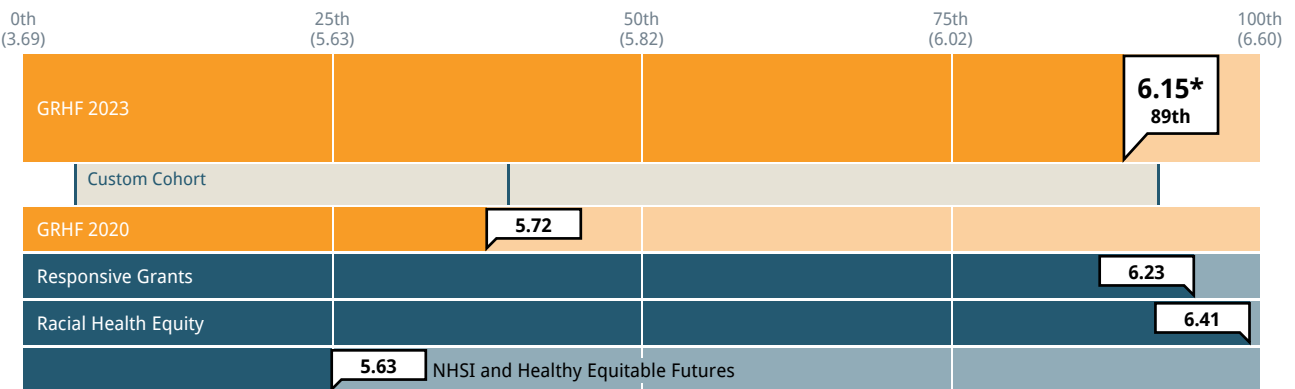
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Grantee Challenges

How aware is the Foundation of the challenges that your organization is facing?

1 = Not at all aware   **7** = Extremely aware

	0th (4.00)	25th (5.07)	50th (5.33)	75th (5.58)	100th (6.27)

GRHF 2023 — 5.84* 93rd

Custom Cohort

GRHF 2020 — 5.28

Responsive Grants — 5.70

Racial Health Equity — 6.35

NHSI and Healthy Equitable Futures — 5.38
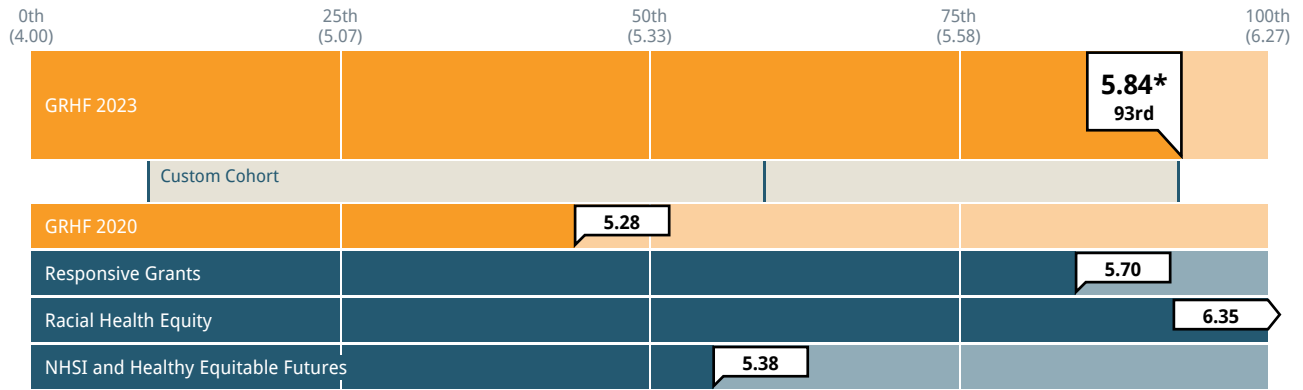
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Non-Monetary Assistance

Note: Respondents could select all forms of non-monetary assistance they received in the survey. Therefore, the following chart provides a summary of the proportion of grantees who indicated that they received at least one form of non-monetary assistance.

The following questions were recently added to the grantee survey and depict comparative data from fewer than 50 funders in the dataset.

Proportion of Grantees Receiving Non-Monetary Assistance

■ Received at least one form of non-monetary assistance ■ Did not receive any non-monetary assistance

	Received at least one form	Did not receive any
GRHF 2023	75%	25%
Private Foundations	58%	42%
Average Funder	59%	41%
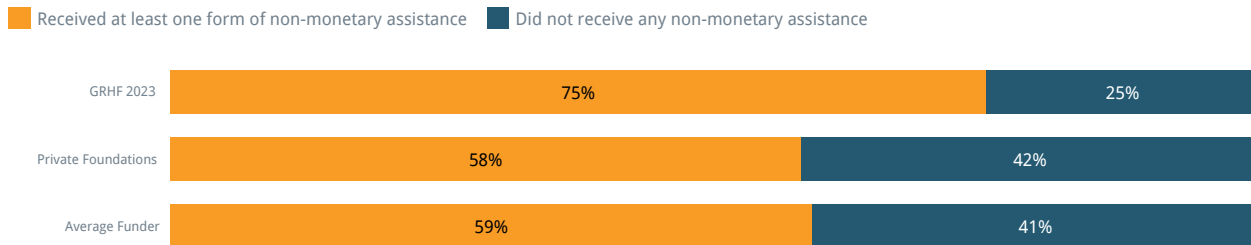
Cohort: Private Foundations   **Past results:** on

Proportion of Grantees Receiving Non-Monetary Assistance - By Subgroup

■ Received at least one form of non-monetary assistance ■ Did not receive any non-monetary assistance

	Received at least one form	Did not receive any
Responsive Grants	69%	31%
Racial Health Equity	75%	25%
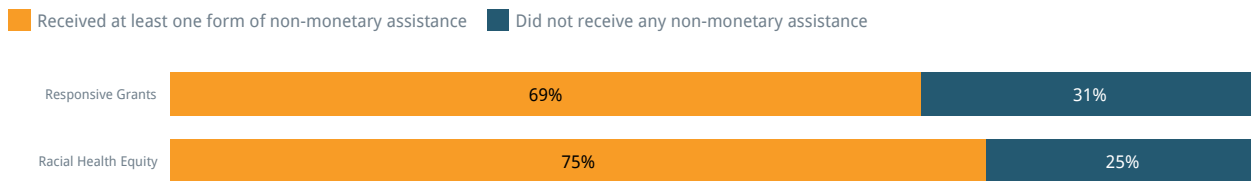
Subgroup: Program Area

In the survey, respondents were asked about the the non-monetary assistance they received in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous non-monetary assistance question.

Please indicate any types of non-monetary assistance that were a component of what you received from the Foundation (from staff or a third party paid for by the Foundation).

■ GRHF 2023　■ Private Foundations　■ Median Funder

Program-Related Assistance (e.g., advice on your program approach or efforts, program assessment or evaluation assistance, etc.)

GRHF 2023	54%
Private Foundations	30%
Median Funder	34%

Field-Building Assistance (e.g., insight or advice about your field, fostering collaboration, grantee convenings, introductions to field leaders, etc.)

GRHF 2023	41%
Private Foundations	34%
Median Funder	32%

Organizational Capacity Building Assistance (e.g., advice on your organizational capacity, communications assistance, board development, etc.)

GRHF 2023	23%
Private Foundations	17%
Median Funder	17%

Fundraising and Development Assistance (e.g., introductions to other funders or donors, development consulting, fundraising review, etc.)

GRHF 2023	20%
Private Foundations	19%
Median Funder	18%

Diversity, Equity, and Inclusion Assistance (e.g., funding for a training or facilitator related to DEI topics, DEI assessment process, expertise to add a DEI lens to your work, etc.)

GRHF 2023	18%
Private Foundations	8%
Median Funder	7%

Did not receive any non-monetary support

GRHF 2023	25%
Private Foundations	42%
Median Funder	42%

Cohort: Private Foundations　　**Past results:** on

Please indicate any types of non-monetary assistance that were a component of what you received from the Foundation (from staff or a third party paid for by the Foundation). - By Subgroup

■ Responsive Grants ■ Racial Health Equity

Program-Related Assistance (e.g., advice on your program approach or efforts, program assessment or evaluation assistance, etc.)
- Responsive Grants: 53%
- Racial Health Equity: 38%

Field-Building Assistance (e.g., insight or advice about your field, fostering collaboration, grantee convenings, introductions to field leaders, etc.)
- Responsive Grants: 34%
- Racial Health Equity: 50%

Organizational Capacity Building Assistance (e.g., advice on your organizational capacity, communications assistance, board development, etc.)
- Responsive Grants: 12%
- Racial Health Equity: 38%

Fundraising and Development Assistance (e.g., introductions to other funders or donors, development consulting, fundraising review, etc.)
- Responsive Grants: 12%
- Racial Health Equity: 31%

Diversity, Equity, and Inclusion Assistance (e.g., funding for a training or facilitator related to DEI topics, DEI assessment process, expertise to add a DEI lens to your work, etc.)
- Responsive Grants: 9%
- Racial Health Equity: 12%

Did not receive any non-monetary support
- Responsive Grants: 31%
- Racial Health Equity: 25%

Subgroup: Program Area

Note: The following question was asked only of grantees who indicated receiving at least one form of non-monetary assistance in the previous question.

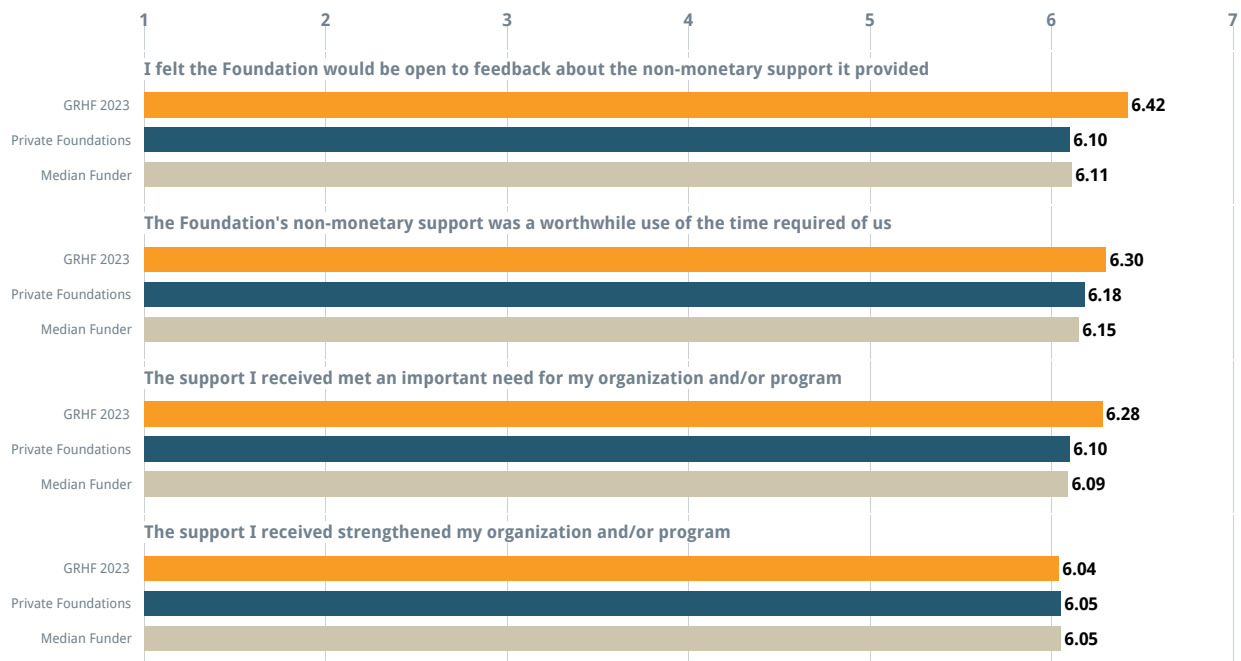**Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Foundation:**

1 = Not at all   7 = To a great extent

■ GRHF 2023   ■ Private Foundations   ■ Median Funder

I felt the Foundation would be open to feedback about the non-monetary support it provided

GRHF 2023	6.42
Private Foundations	6.10
Median Funder	6.11

The Foundation's non-monetary support was a worthwhile use of the time required of us

GRHF 2023	6.30
Private Foundations	6.18
Median Funder	6.15

The support I received met an important need for my organization and/or program

GRHF 2023	6.28
Private Foundations	6.10
Median Funder	6.09

The support I received strengthened my organization and/or program

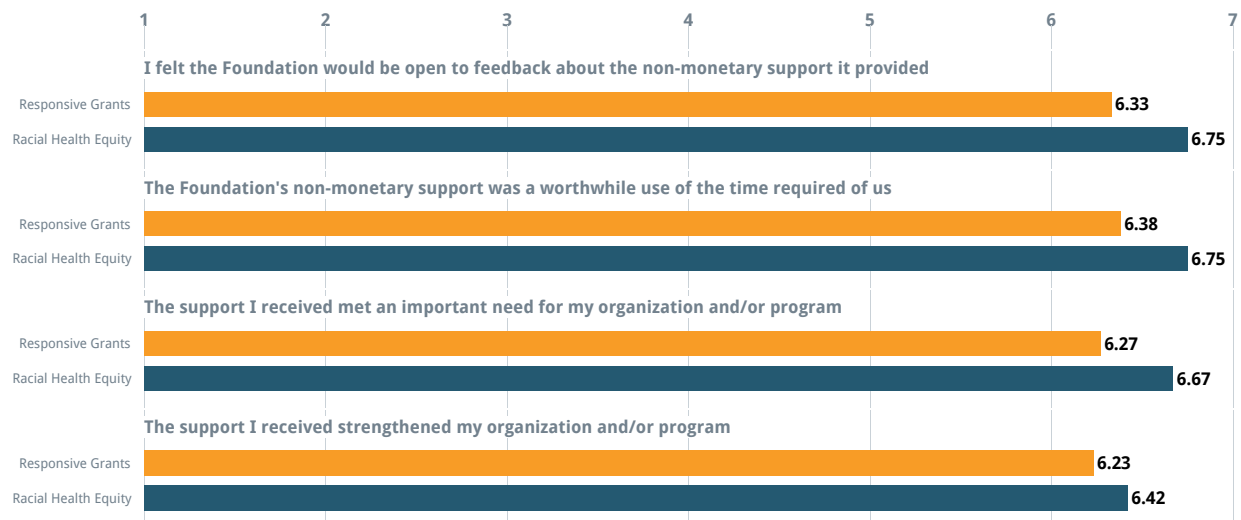|	
GRHF 2023	6.04
Private Foundations	6.05
Median Funder	6.05

Cohort: Private Foundations   **Past results:** on

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Foundation: - By Subgroup

1 = Not at all   7 = To a great extent

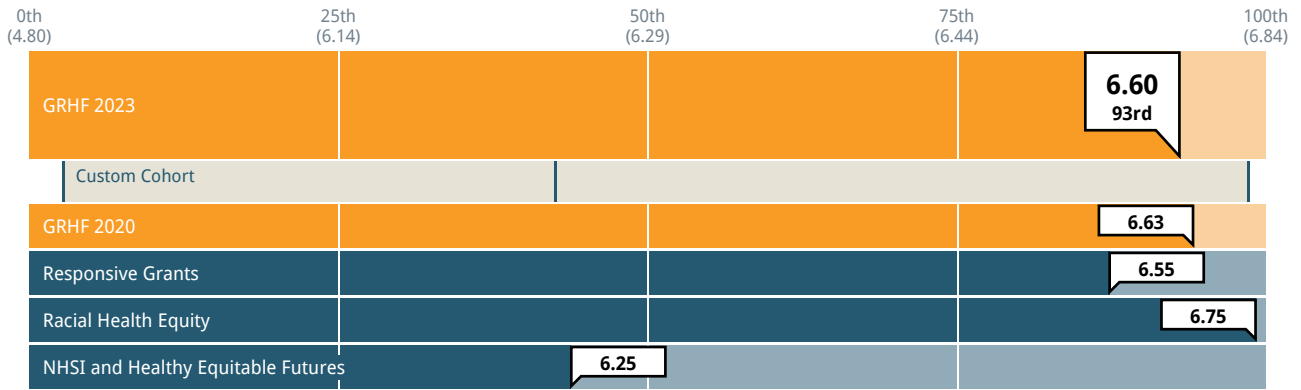■ Responsive Grants   ■ Racial Health Equity

I felt the Foundation would be open to feedback about the non-monetary support it provided

Responsive Grants	6.33
Racial Health Equity	6.75

The Foundation's non-monetary support was a worthwhile use of the time required of us

Responsive Grants	6.38
Racial Health Equity	6.75

The support I received met an important need for my organization and/or program

Responsive Grants	6.27
Racial Health Equity	6.67

The support I received strengthened my organization and/or program

Responsive Grants	6.23
Racial Health Equity	6.42

Subgroup: Program Area

Funder-Grantee Relationships

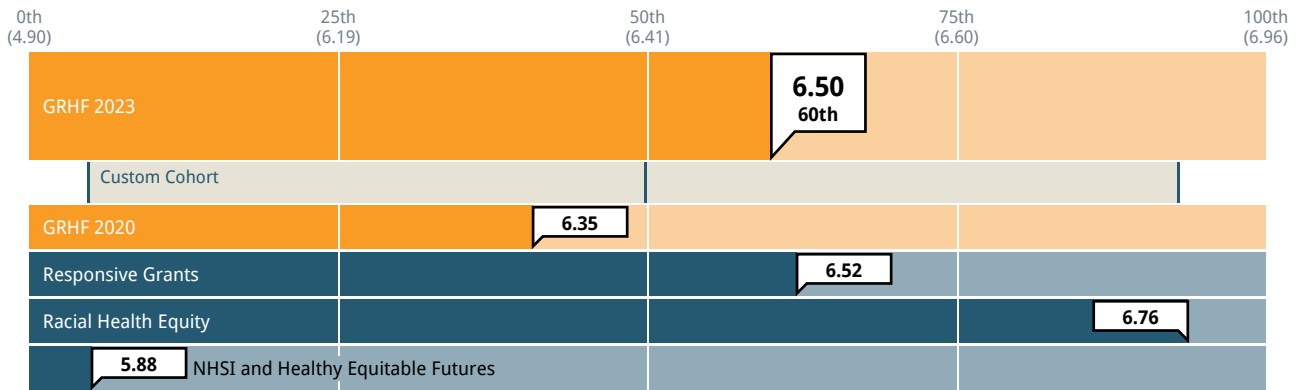**How comfortable do you feel approaching the Foundation if a problem arises?**

1 = Not at all comfortable   **7** = Extremely comfortable

0th (4.80)	25th (6.14)	50th (6.29)	75th (6.44)	100th (6.84)

GRHF 2023 — **6.60** 93rd

Custom Cohort

GRHF 2020 — 6.63

Responsive Grants — 6.55

Racial Health Equity — 6.75

NHSI and Healthy Equitable Futures — 6.25

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Overall, how responsive was Foundation staff?

1 = Not at all responsive   **7** = Extremely responsive

0th (4.90)	25th (6.19)	50th (6.41)	75th (6.60)	100th (6.96)

GRHF 2023 — **6.50** 60th

Custom Cohort

GRHF 2020 — 6.35

Responsive Grants — 6.52

Racial Health Equity — 6.76

NHSI and Healthy Equitable Futures — 5.88

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent did the Foundation exhibit trust in your organization's staff during this grant?
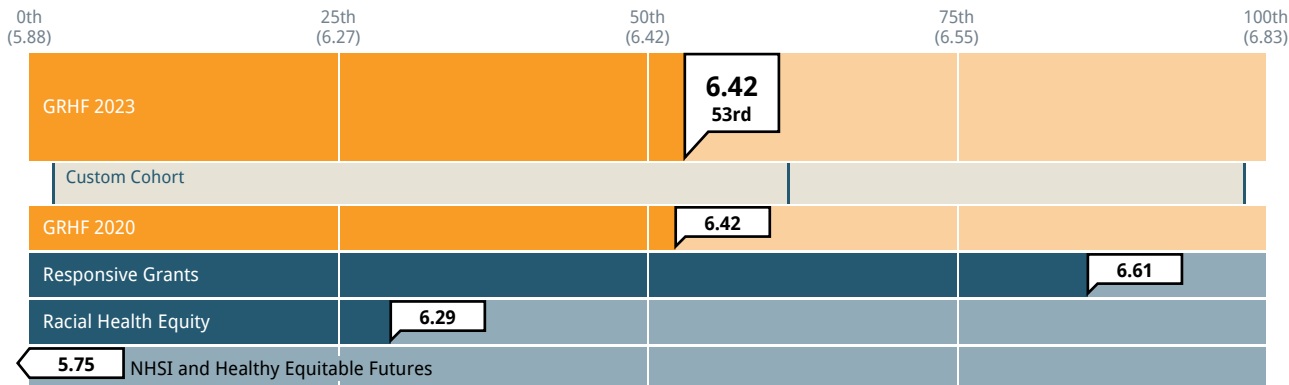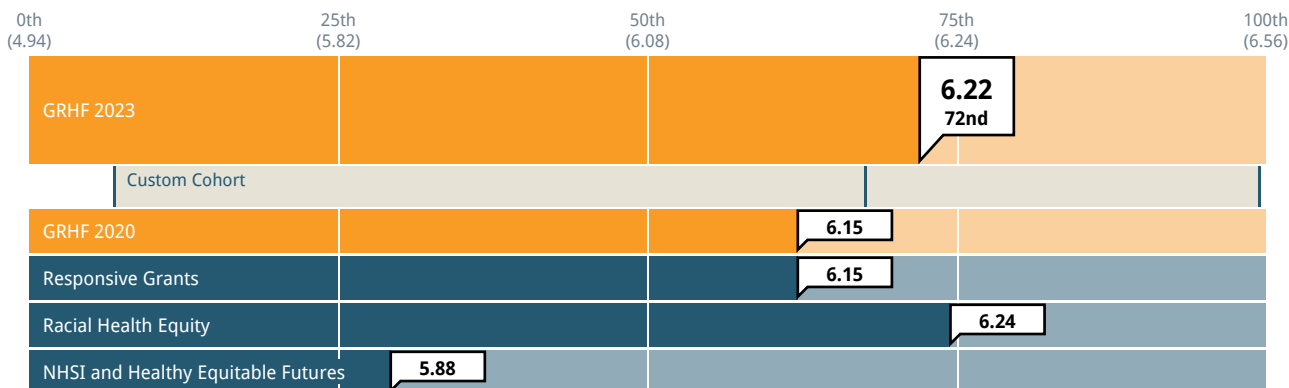
1 = Not at all   4 = Somewhat   7 = To a great extent

	0th (5.88)	25th (6.27)	50th (6.42)	75th (6.55)	100th (6.83)
GRHF 2023			**6.42** 53rd		
Custom Cohort					
GRHF 2020			6.42		
Responsive Grants				6.61	
Racial Health Equity		6.29			
NHSI and Healthy Equitable Futures	5.75				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

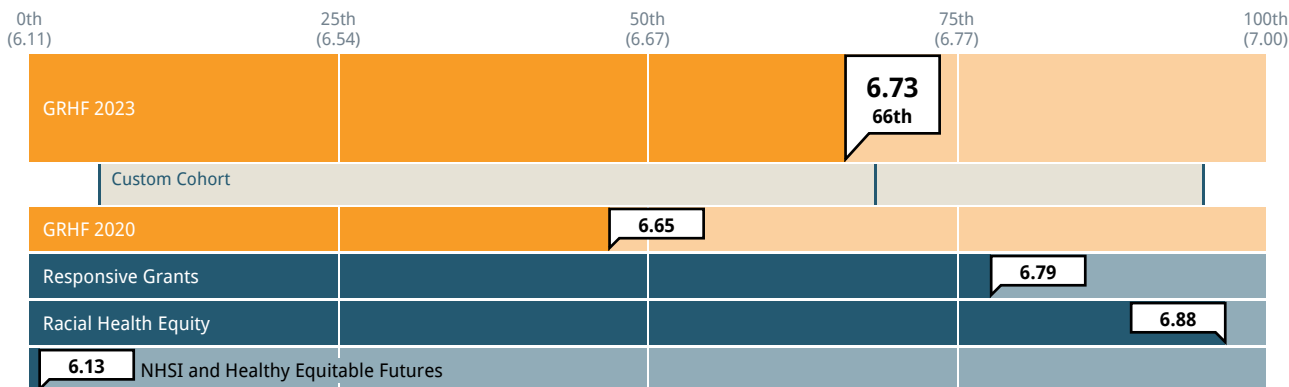**To what extent did the Foundation exhibit candor about the Foundation's perspectives on your work during this grant?**

1 = Not at all   4 = Somewhat   7 = To a great extent

	0th (4.94)	25th (5.82)	50th (6.08)	75th (6.24)	100th (6.56)
GRHF 2023				**6.22** 72nd	
Custom Cohort					
GRHF 2020			6.15		
Responsive Grants			6.15		
Racial Health Equity				6.24	
NHSI and Healthy Equitable Futures	5.88				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

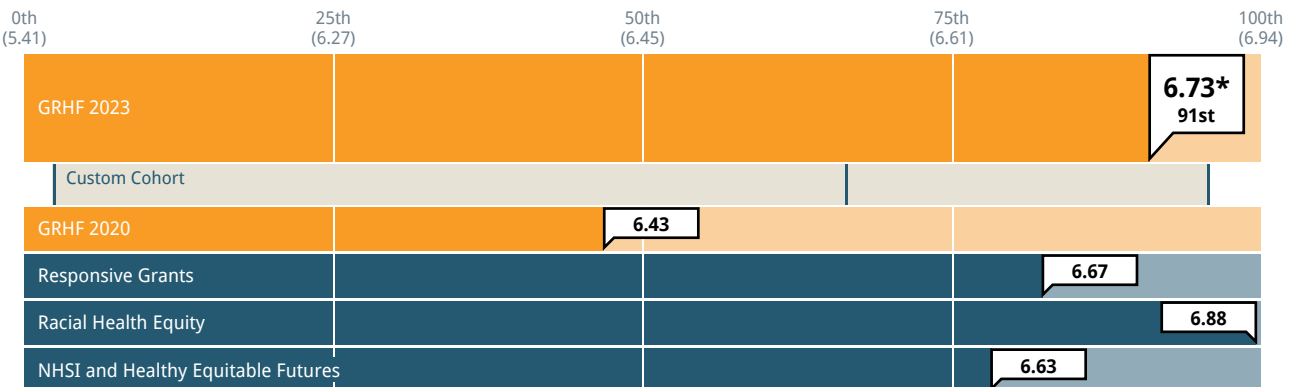**To what extent did the Foundation exhibit respectful interaction during this grant?**

1 = Not at all   4 = Somewhat   7 = To a great extent

	0th (6.11)	25th (6.54)	50th (6.67)	75th (6.77)	100th (7.00)
GRHF 2023			**6.73** 66th		
Custom Cohort					
GRHF 2020		6.65			
Responsive Grants				6.79	
Racial Health Equity				6.88	
NHSI and Healthy Equitable Futures	6.13				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent did the Foundation exhibit compassion for those affected by your work during this grant?
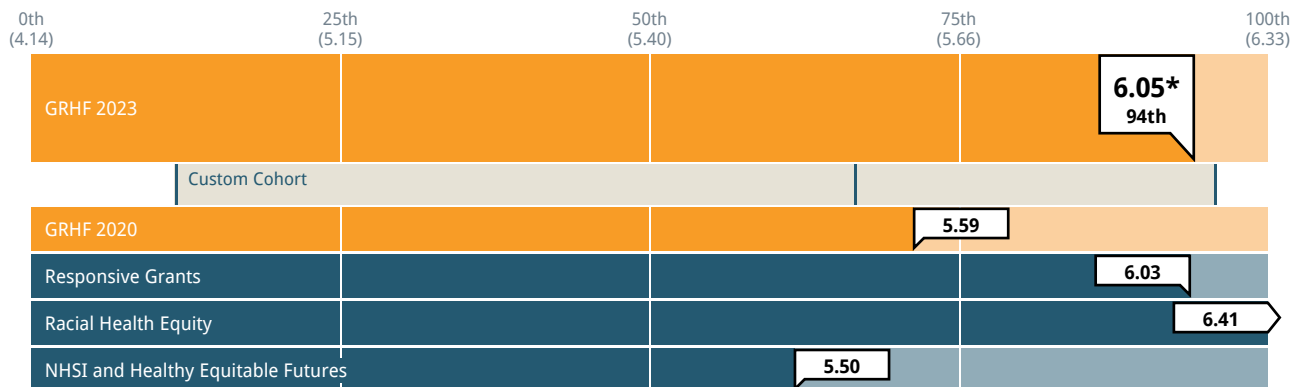
| **1** = Not at all | **4** = Somewhat | **7** = To a great extent |

| 0th (5.41) | 25th (6.27) | 50th (6.45) | 75th (6.61) | 100th (6.94) |

GRHF 2023 — **6.73*** 91st

Custom Cohort

GRHF 2020 — 6.43

Responsive Grants — 6.67

Racial Health Equity — 6.88

NHSI and Healthy Equitable Futures — 6.63

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent is the Foundation open to ideas from grantees about its strategy?

| **1** = Not at all | **7** = To a great extent |

| 0th (4.14) | 25th (5.15) | 50th (5.40) | 75th (5.66) | 100th (6.33) |

GRHF 2023 — **6.05*** 94th

Custom Cohort

GRHF 2020 — 5.59

Responsive Grants — 6.03

Racial Health Equity — 6.41

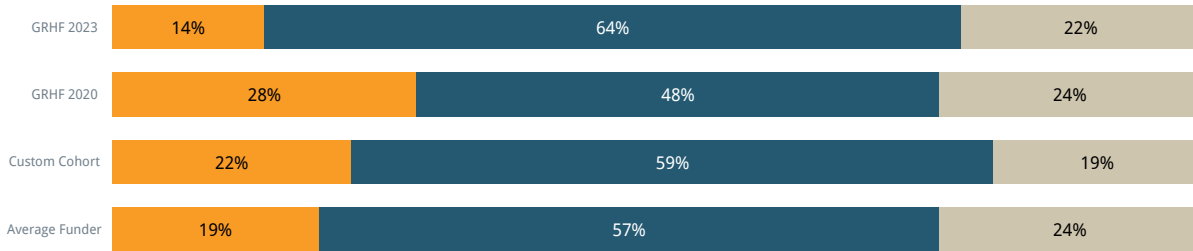NHSI and Healthy Equitable Futures — 5.50

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Interaction Patterns

How often do/did you have contact with your program officer during this grant?
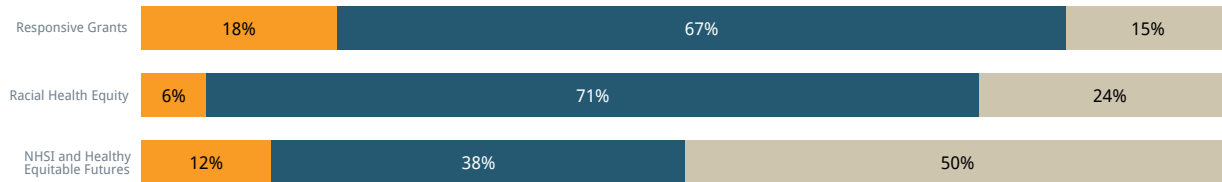
Legend: 🟧 Yearly or less often   🟦 Once every few months   ⬜ Monthly or more often

	Yearly or less often	Once every few months	Monthly or more often
GRHF 2023	14%	64%	22%
GRHF 2020	28%	48%	24%
Custom Cohort	22%	59%	19%
Average Funder	19%	57%	24%

Cohort: Custom Cohort   **Past results:** on

## How often do/did you have contact with your program officer during this grant? - By Subgroup

Legend: 🟧 Yearly or less often   🟦 Once every few months   ⬜ Monthly or more often

	Yearly or less often	Once every few months	Monthly or more often
Responsive Grants	18%	67%	15%
Racial Health Equity	6%	71%	24%
NHSI and Healthy Equitable Futures	12%	38%	50%

Subgroup: Program Area

Who most frequently initiated the contact you had with your program officer during this grant?

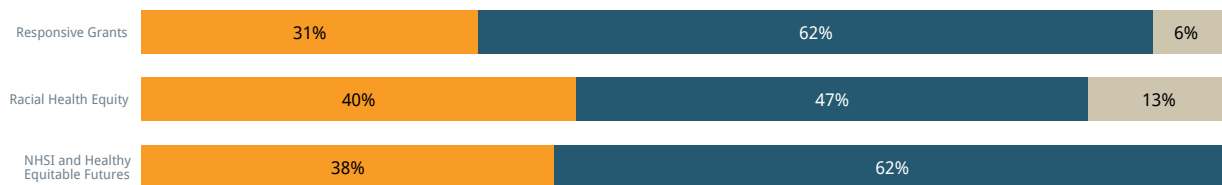Legend: 🟧 Program Officer   🟦 Both of equal frequency   ⬜ Grantee

	Program Officer	Both of equal frequency	Grantee
GRHF 2023	33%	56%	11%
GRHF 2020	22%	58%	19%
Custom Cohort	20%	48%	31%
Average Funder	18%	51%	31%
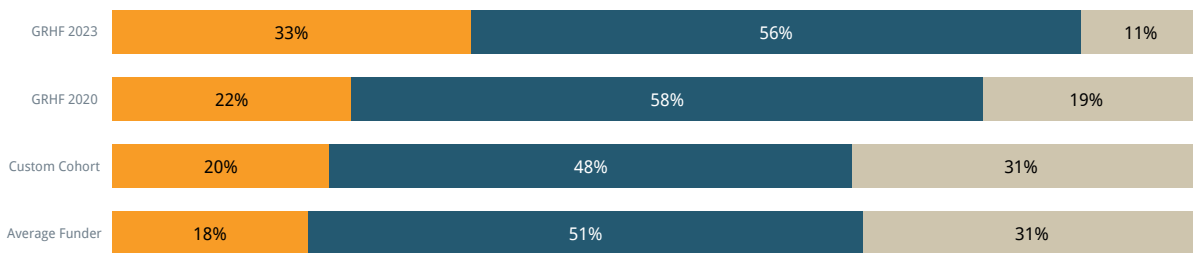
Cohort: Custom Cohort   **Past results:** on

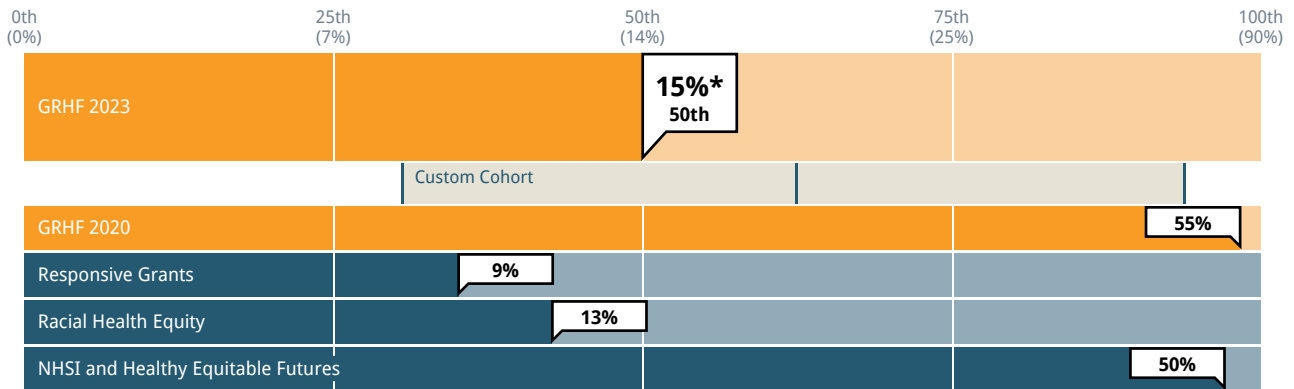## Who most frequently initiated the contact you had with your program officer during this grant? - By Subgroup

Legend: 🟧 Program Officer   🟦 Both of equal frequency   ⬜ Grantee

	Program Officer	Both of equal frequency	Grantee
Responsive Grants	31%	62%	6%
Racial Health Equity	40%	47%	13%
NHSI and Healthy Equitable Futures	38%	62%	

Subgroup: Program Area

Has your main contact at the Foundation changed in the past six months?

Proportion of grantees responding 'Yes'

	0th (0%)	25th (7%)	50th (14%)	75th (25%)	100th (90%)

GRHF 2023 — 15%* 50th

Custom Cohort

GRHF 2020 — 55%

Responsive Grants — 9%

Racial Health Equity — 13%

NHSI and Healthy Equitable Futures — 50%

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Please note that CEP recently modified the following question. The prior question was: "At any point during this grant, including the submission process, did the Foundation staff visit your offices or programs?" The question anchors have not been modified.

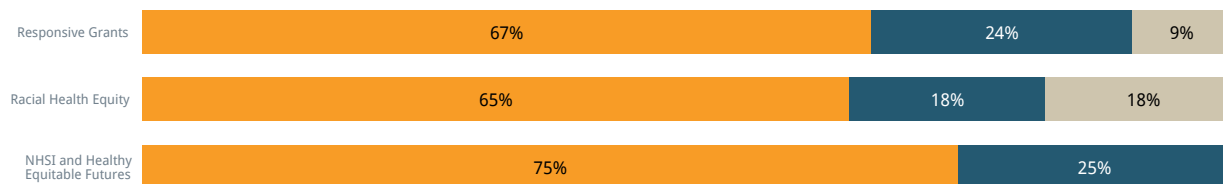## At any point during this grant, including the submission process, did Foundation staff conduct a site visit?

■ Yes, in person and/or virtual   ■ No   ■ Don't know

	Yes, in person and/or virtual	No	Don't know
GRHF 2023	64%	27%	9%
Private Foundations	49%	46%	5%
Average Funder	47%	47%	6%

Cohort: Private Foundations   **Past results:** on

At any point during this grant, including the submission process, did Foundation staff conduct a site visit? - By Subgroup
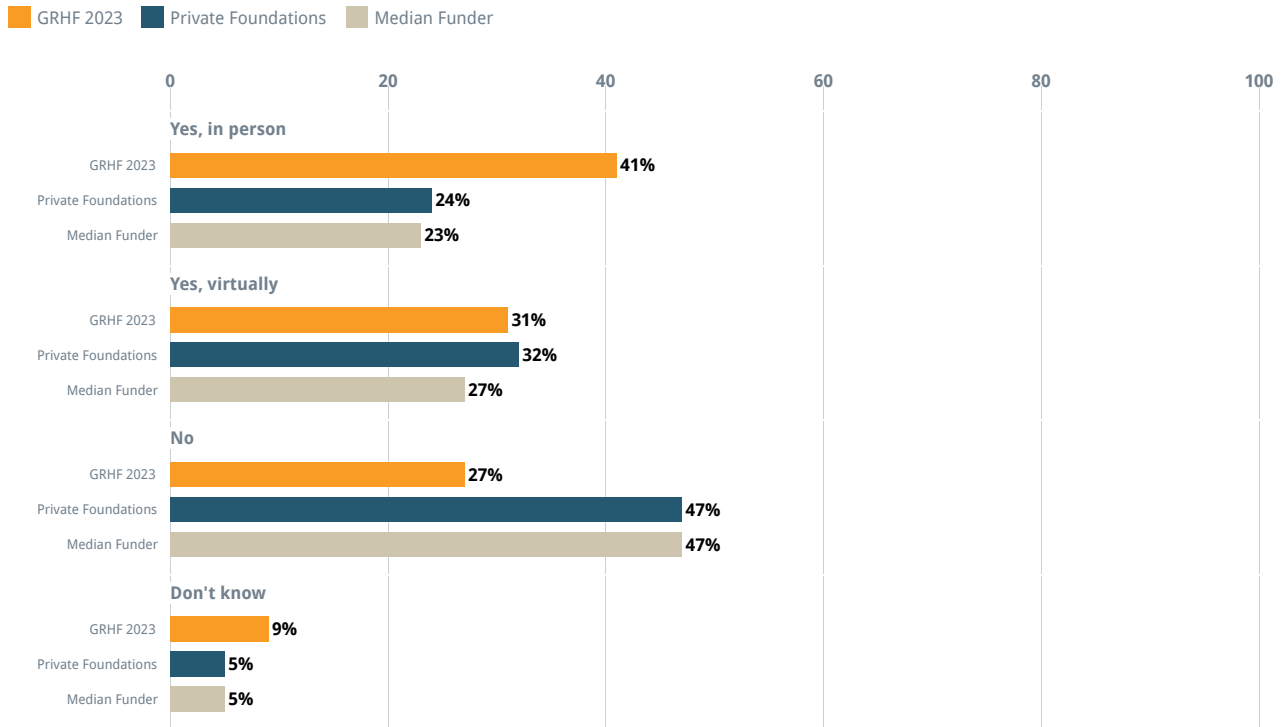
■ Yes, in person and/or virtual   ■ No   ■ Don't know

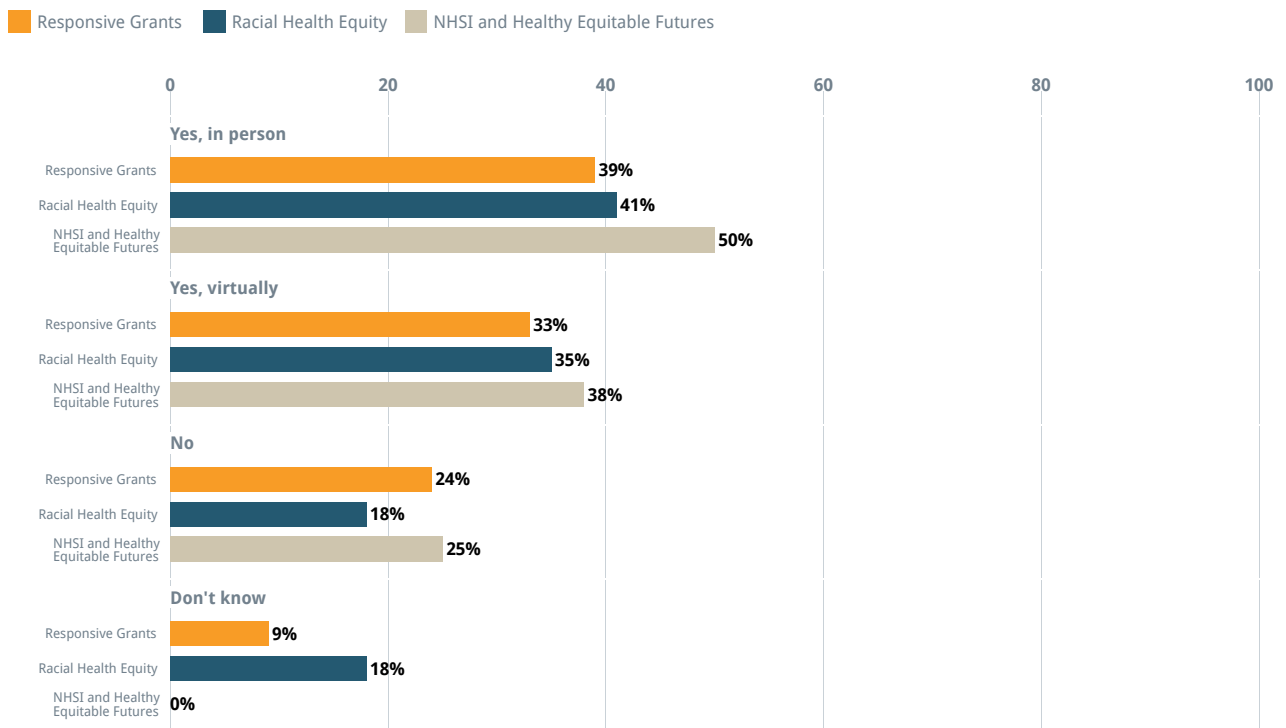|	Yes, in person and/or virtual	No	Don't know
Responsive Grants	67%	24%	9%
Racial Health Equity	65%	18%	18%
NHSI and Healthy Equitable Futures	75%	25%	

Subgroup: Program Area

In the survey, respondents were asked the site visit question in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous site visit question.

At any point during this grant, including the submission process, did Foundation staff conduct a site visit?

■ GRHF 2023   ■ Private Foundations   ■ Median Funder

Yes, in person
- GRHF 2023: 41%
- Private Foundations: 24%
- Median Funder: 23%

Yes, virtually
- GRHF 2023: 31%
- Private Foundations: 32%
- Median Funder: 27%

No
- GRHF 2023: 27%
- Private Foundations: 47%
- Median Funder: 47%

Don't know
- GRHF 2023: 9%
- Private Foundations: 5%
- Median Funder: 5%

Cohort: Private Foundations   **Past results:** on

At any point during this grant, including the submission process, did Foundation staff conduct a site visit? - By Subgroup
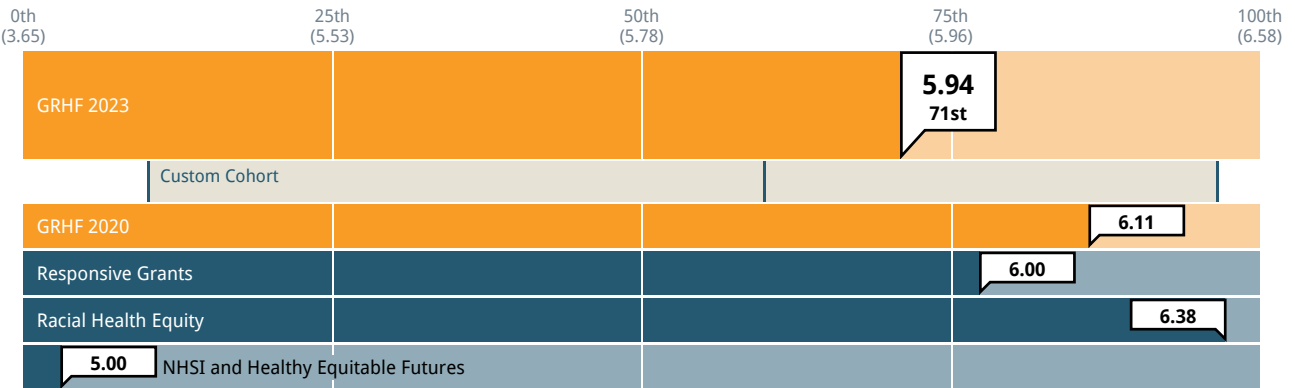
■ Responsive Grants   ■ Racial Health Equity   ■ NHSI and Healthy Equitable Futures

Yes, in person
- Responsive Grants: 39%
- Racial Health Equity: 41%
- NHSI and Healthy Equitable Futures: 50%

Yes, virtually
- Responsive Grants: 33%
- Racial Health Equity: 35%
- NHSI and Healthy Equitable Futures: 38%

No
- Responsive Grants: 24%
- Racial Health Equity: 18%
- NHSI and Healthy Equitable Futures: 25%

Don't know
- Responsive Grants: 9%
- Racial Health Equity: 18%
- NHSI and Healthy Equitable Futures: 0%

Subgroup: Program Area

Communication

How clearly has the Foundation communicated its goals and strategy to you?

1 = Not at all clearly   **7** = Extremely clearly

	0th (3.65)	25th (5.53)	50th (5.78)	75th (5.96)	100th (6.58)
GRHF 2023				**5.94** **71st**	
Custom Cohort					
GRHF 2020				6.11	
Responsive Grants				6.00	
Racial Health Equity					6.38
NHSI and Healthy Equitable Futures	5.00				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?
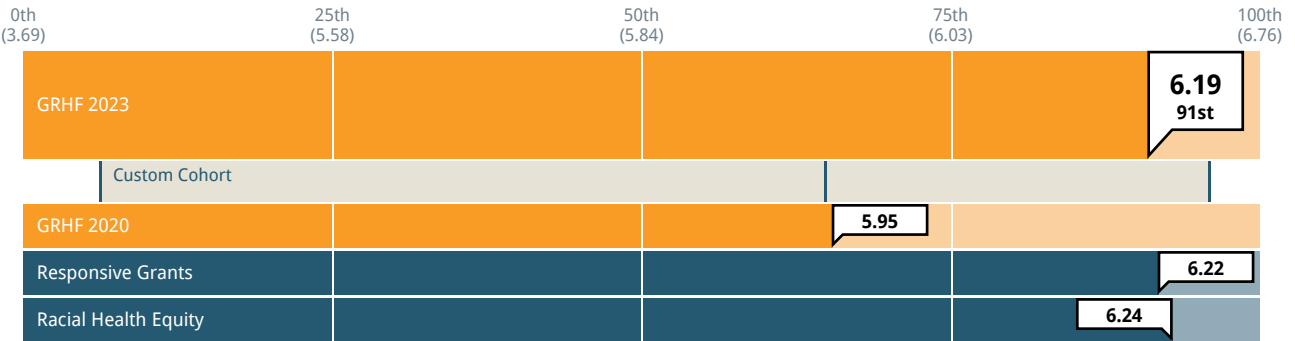
1 = Not at all consistent   **7** = Completely consistent

	0th (3.89)	25th (5.74)	50th (5.95)	75th (6.15)	100th (6.55)
GRHF 2023		**5.84** **35th**			
Custom Cohort					
GRHF 2020		5.74			
Responsive Grants		5.94			
Racial Health Equity		5.82			
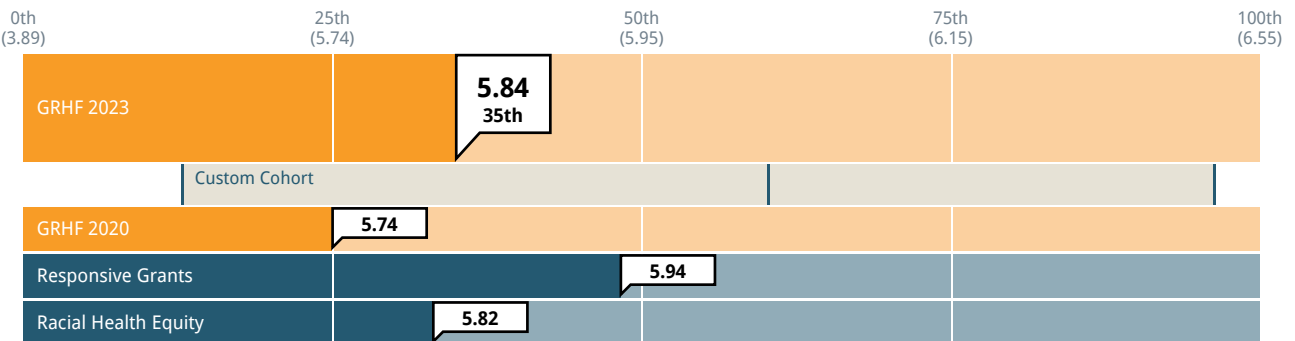
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Overall, how transparent is the Foundation with your organization?

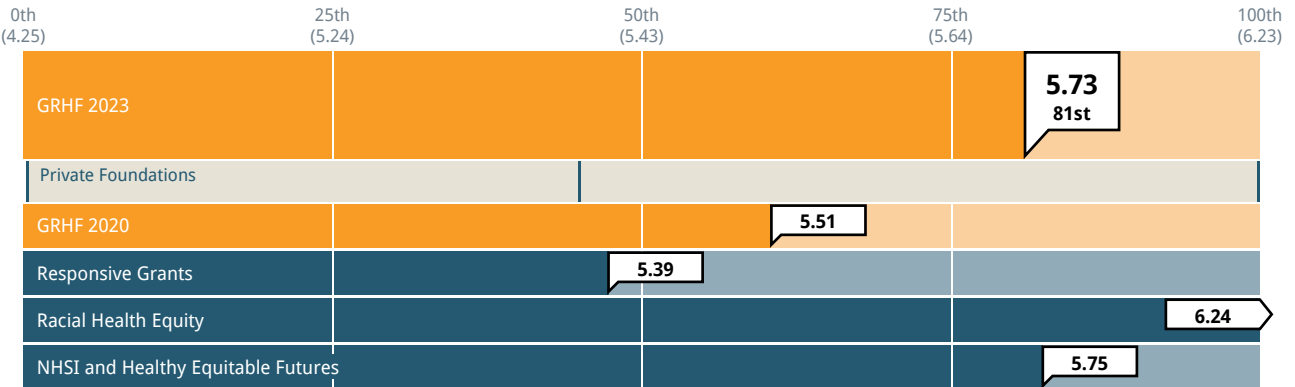**1** = Not at all transparent   **7** = Extremely transparent

0th (3.69)	25th (5.58)	50th (5.84)	75th (6.03)	100th (6.76)

GRHF 2023 — **6.19 / 91st**

Custom Cohort

GRHF 2020 — 5.95

Responsive Grants — 6.22

Racial Health Equity — 6.24

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

How well do you understand the way in which the work funded by this grant fits into the Foundation's broader efforts?

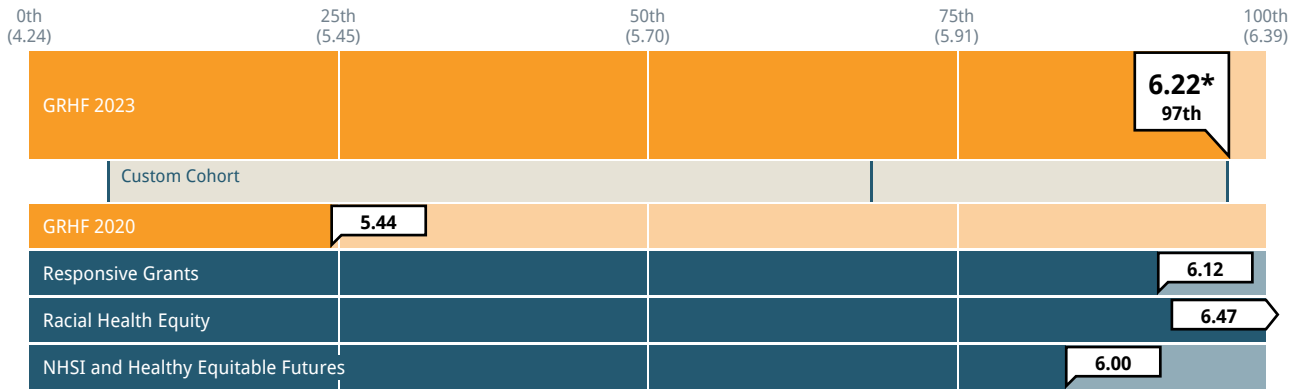**1** = Limited understanding   **7** = Thorough understanding

0th (4.25)	25th (5.24)	50th (5.43)	75th (5.64)	100th (6.23)

GRHF 2023 — **5.73 / 81st**

Private Foundations

GRHF 2020 — 5.51

Responsive Grants — 5.39

Racial Health Equity — 6.24

NHSI and Healthy Equitable Futures — 5.75

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

Contextual Understanding

How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?

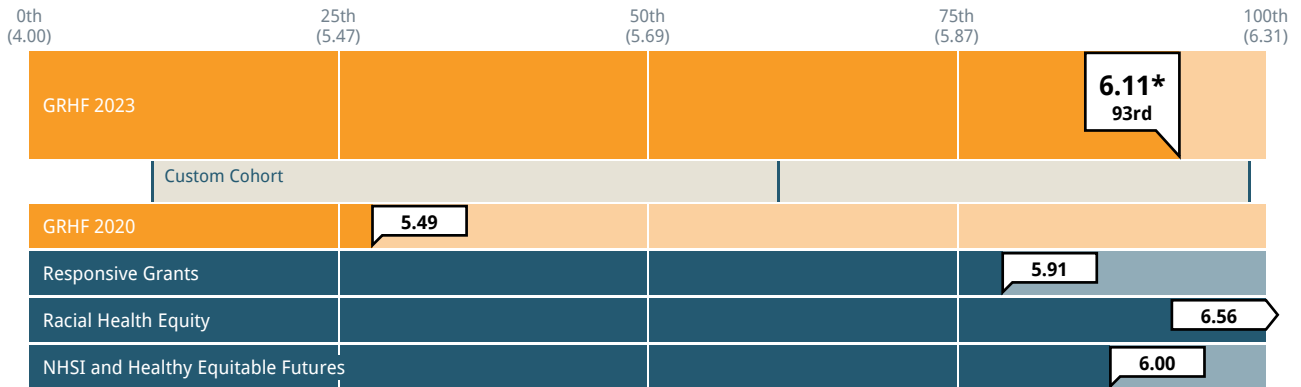**1** = Limited understanding   **7** = Thorough understanding

0th (4.24)	25th (5.45)	50th (5.70)	75th (5.91)	100th (6.39)

- GRHF 2023: **6.22*** 97th
- Custom Cohort
- GRHF 2020: 5.44
- Responsive Grants: 6.12
- Racial Health Equity: 6.47
- NHSI and Healthy Equitable Futures: 6.00

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

In the following questions, we use the phrase "the people and communities that you serve" to refer to those your organization seeks to serve through the services and/or programs it provides.

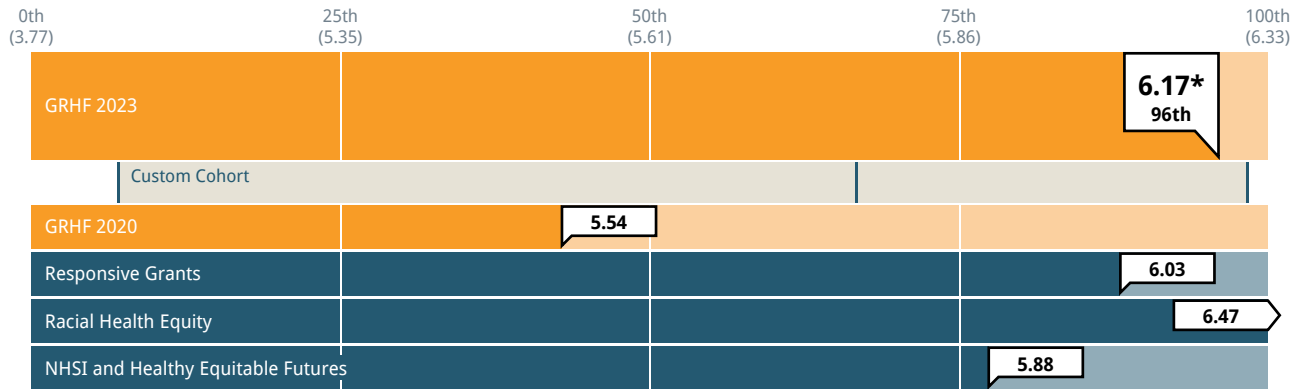**How well does the Foundation understand the needs of the people and communities that you serve?**

1 = Limited understanding   **7** = Thorough understanding

0th (4.00)	25th (5.47)	50th (5.69)	75th (5.87)	100th (6.31)

- GRHF 2023: **6.11*** 93rd
- Custom Cohort
- GRHF 2020: 5.49
- Responsive Grants: 5.91
- Racial Health Equity: 6.56
- NHSI and Healthy Equitable Futures: 6.00

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent do the Foundation's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?
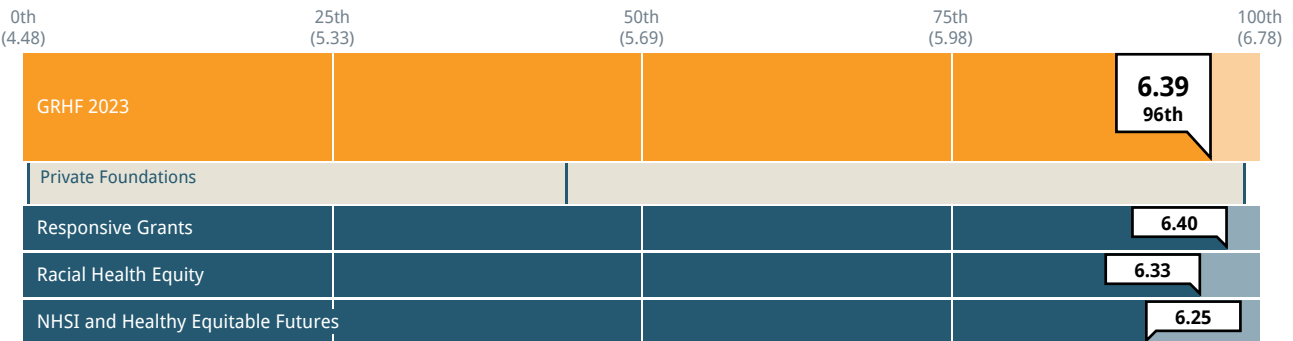
1 = Not at all   7 = To a great extent

	0th (3.77)	25th (5.35)	50th (5.61)	75th (5.86)	100th (6.33)

GRHF 2023 — 6.17* 96th

Custom Cohort

GRHF 2020 — 5.54

Responsive Grants — 6.03

Racial Health Equity — 6.47

NHSI and Healthy Equitable Futures — 5.88

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Diversity, Equity, and Inclusion

Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:

The Foundation has clearly communicated what racial and health equity, diversity, and inclusion means for its work
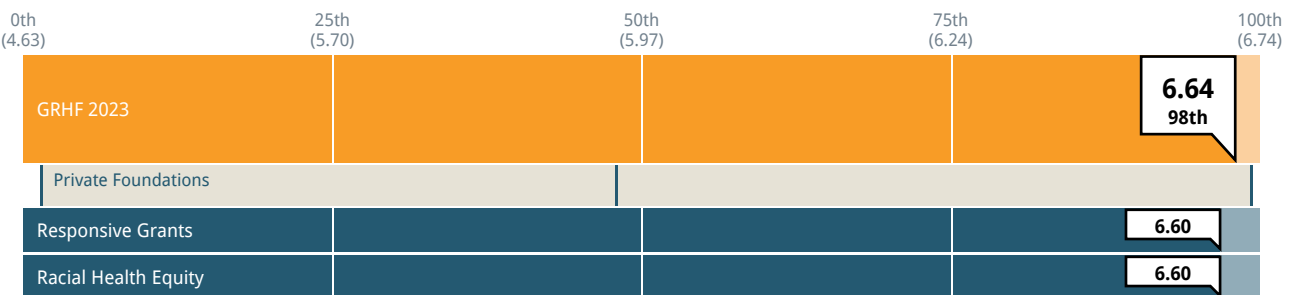
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (4.48)	25th (5.33)	50th (5.69)	75th (5.98)	100th (6.78)

GRHF 2023 — **6.39** 96th

Private Foundations

Responsive Grants — **6.40**

Racial Health Equity — **6.33**

NHSI and Healthy Equitable Futures — **6.25**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

Overall, the Foundation demonstrates an explicit commitment to racial and health equity, diversity, and inclusion in its work
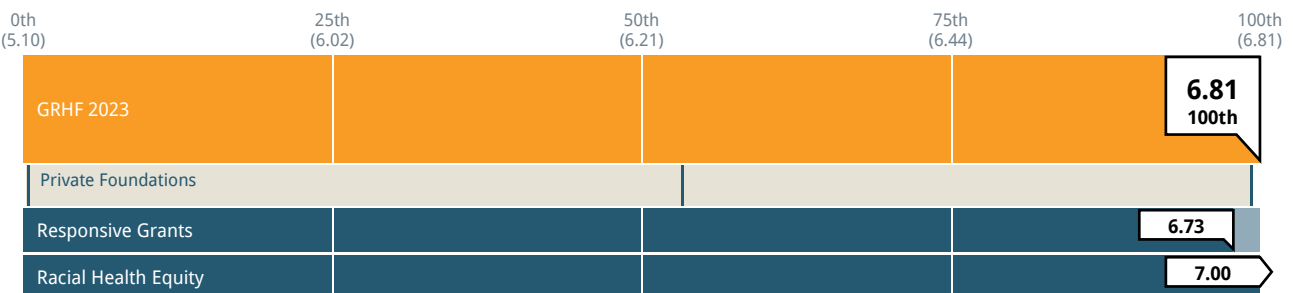
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (4.63)	25th (5.70)	50th (5.97)	75th (6.24)	100th (6.74)

GRHF 2023 — **6.64** 98th

Private Foundations

Responsive Grants — **6.60**

Racial Health Equity — **6.60**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

Overall, most staff I have interacted with at the Foundation embody a strong commitment to racial and health equity, diversity, and inclusion
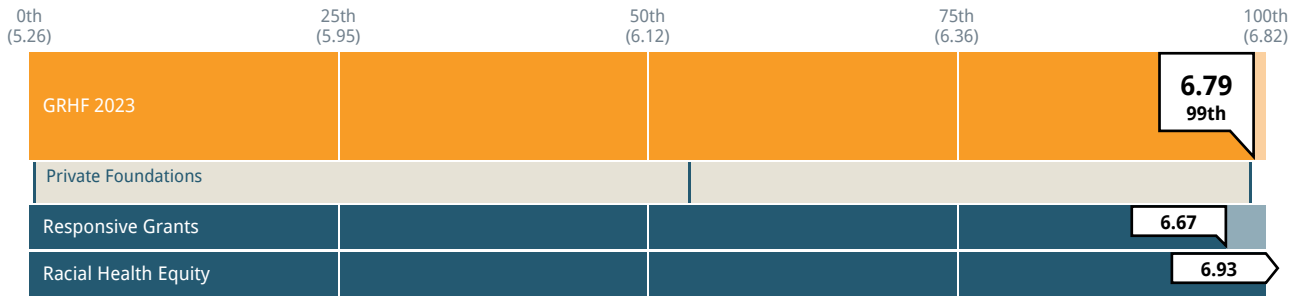
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (5.10)	25th (6.02)	50th (6.21)	75th (6.44)	100th (6.81)

GRHF 2023 — **6.81** 100th

Private Foundations

Responsive Grants — **6.73**

Racial Health Equity — **7.00**

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

I believe that the Foundation is committed to combatting racism

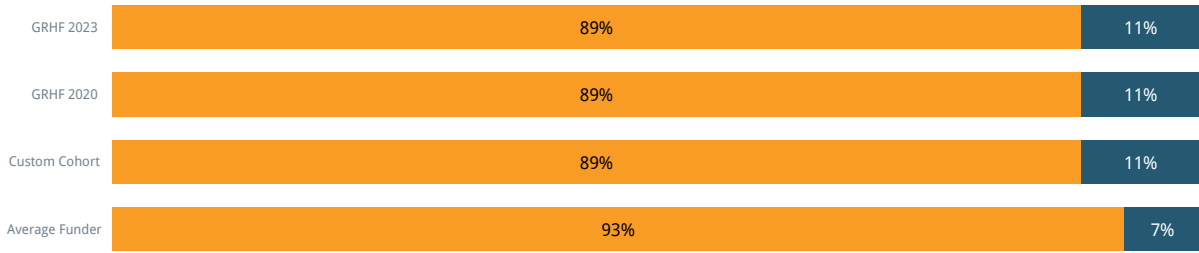**1** = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

0th (5.26)	25th (5.95)	50th (6.12)	75th (6.36)	100th (6.82)

GRHF 2023 — **6.79** 99th

Private Foundations

Responsive Grants — 6.67

Racial Health Equity — 6.93

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

Grant Processes

Did you submit a proposal to the Foundation for this grant?

🟧 Submitted a proposal   🟦 Did not submit a proposal

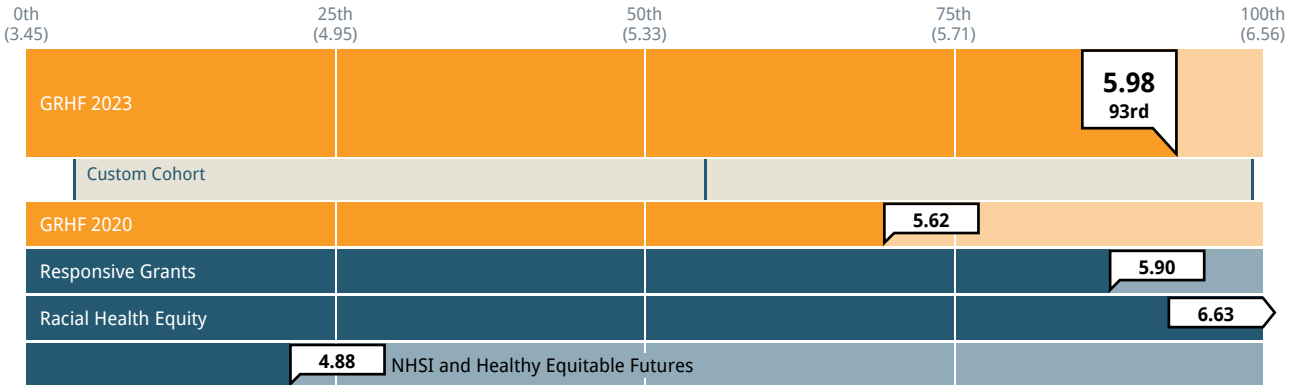| Cohort	Submitted	Did not
GRHF 2023	89%	11%
GRHF 2020	89%	11%
Custom Cohort	89%	11%
Average Funder	93%	7%

Cohort: Custom Cohort   **Past results:** on

Selection Process

Please note that CEP modified the following question in 2022. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was the Foundation's submission process a helpful opportunity to strengthen the efforts funded by the grant?
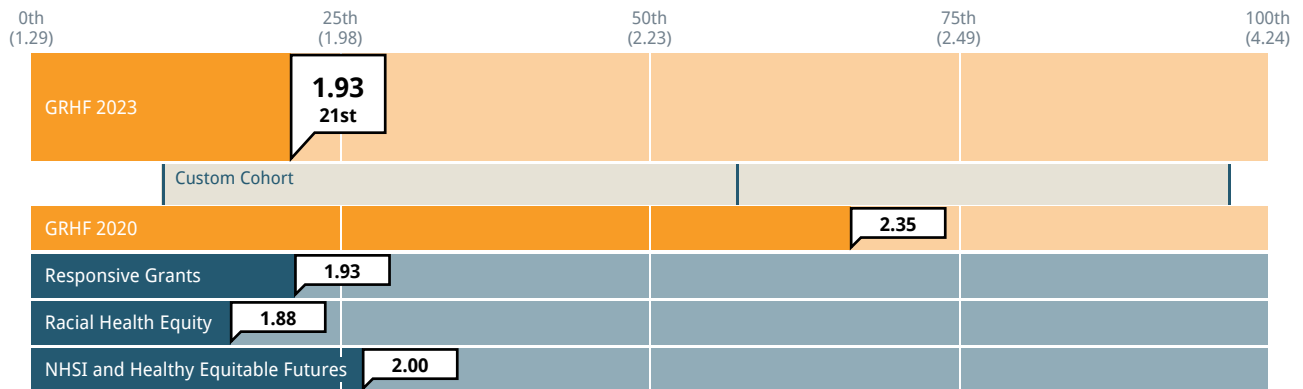
1 = Not at all   **7** = To a great extent

	0th (3.45)	25th (4.95)	50th (5.33)	75th (5.71)	100th (6.56)
GRHF 2023					**5.98** 93rd
Custom Cohort					
GRHF 2020				5.62	
Responsive Grants					5.90
Racial Health Equity					6.63
NHSI and Healthy Equitable Futures	4.88				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?
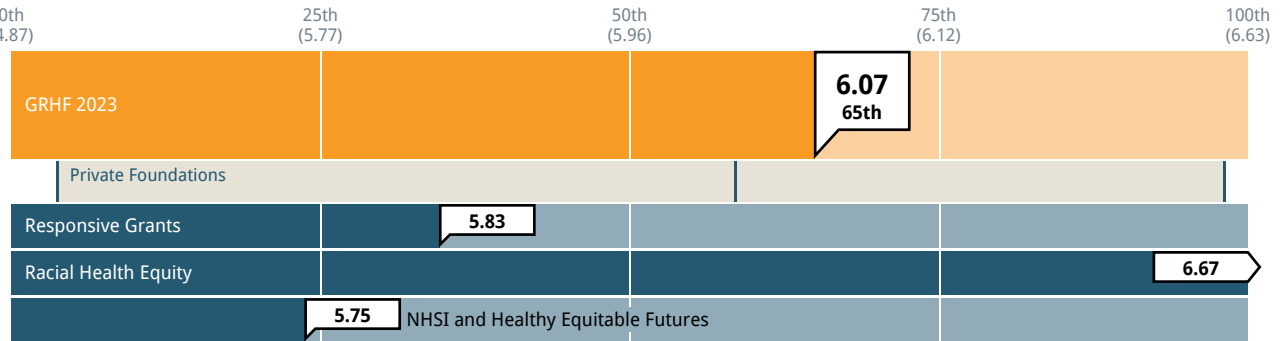
1 = No pressure   **7** = Significant pressure

	0th (1.29)	25th (1.98)	50th (2.23)	75th (2.49)	100th (4.24)
GRHF 2023		**1.93** 21st			
Custom Cohort					
GRHF 2020			2.35		
Responsive Grants		1.93			
Racial Health Equity	1.88				
NHSI and Healthy Equitable Futures		2.00			

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent was the Foundation's submission process an appropriate level of effort given the amount of funding received?
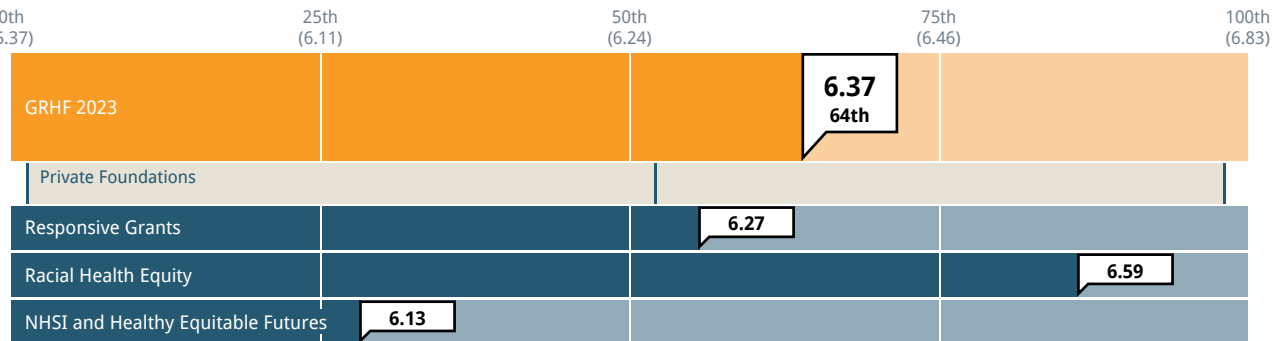
1 = Not at all   7 = To a great extent

0th (4.87)	25th (5.77)	50th (5.96)	75th (6.12)	100th (6.63)

GRHF 2023 — **6.07** 65th

Private Foundations

Responsive Grants — 5.83

Racial Health Equity — 6.67

5.75 — NHSI and Healthy Equitable Futures

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

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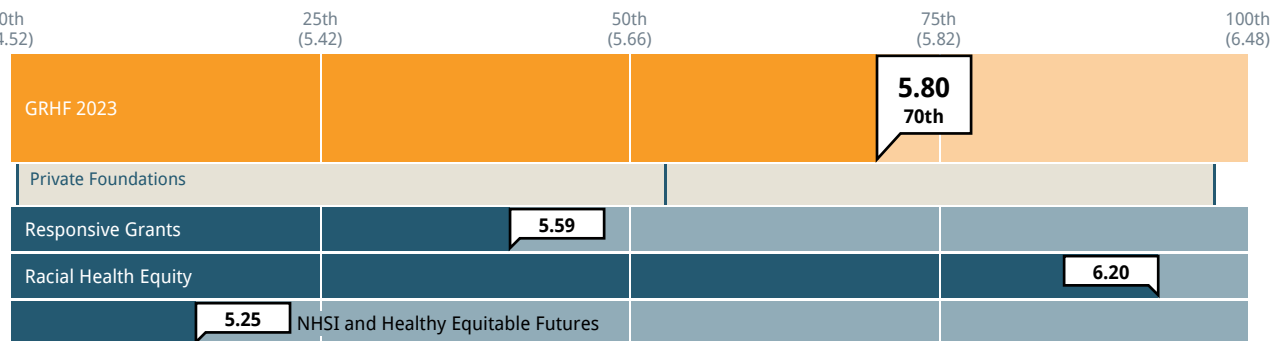**To what extent was the Foundation clear and transparent about the submission process requirements and timelines?**

1 = Not at all   7 = To a great extent

0th (5.37)	25th (6.11)	50th (6.24)	75th (6.46)	100th (6.83)

GRHF 2023 — **6.37** 64th

Private Foundations

Responsive Grants — 6.27

Racial Health Equity — 6.59

NHSI and Healthy Equitable Futures — 6.13

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

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To what extent was the Foundation clear and transparent about the criteria the Foundation uses to decide whether a proposal would be funded or declined?

1 = Not at all   7 = To a great extent

0th (4.52)	25th (5.42)	50th (5.66)	75th (5.82)	100th (6.48)

GRHF 2023 — **5.80** 70th

Private Foundations

Responsive Grants — 5.59

Racial Health Equity — 6.20

5.25 — NHSI and Healthy Equitable Futures

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area
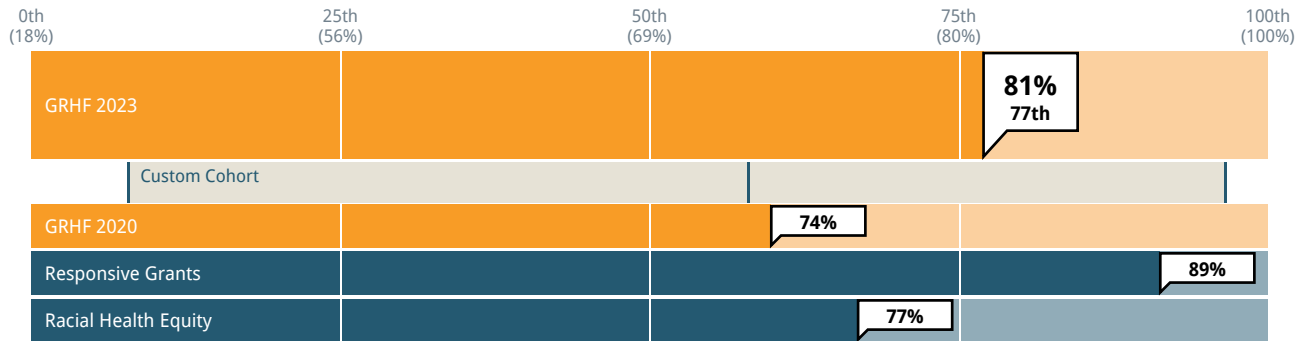
Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - GRHF's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by GRHF to assess or learn about a grant, a program, or GRHF's efforts.

At any point during the proposal or the grant period, did the Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?
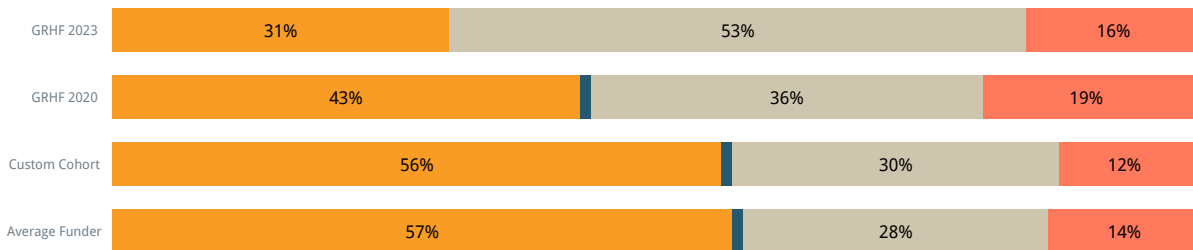
Proportion of grantees responding 'Yes'

0th (18%)	25th (56%)	50th (69%)	75th (80%)	100th (100%)

GRHF 2023 — **81% 77th**

Custom Cohort

GRHF 2020 — **74%**

Responsive Grants — **89%**

Racial Health Equity — **77%**

Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Area

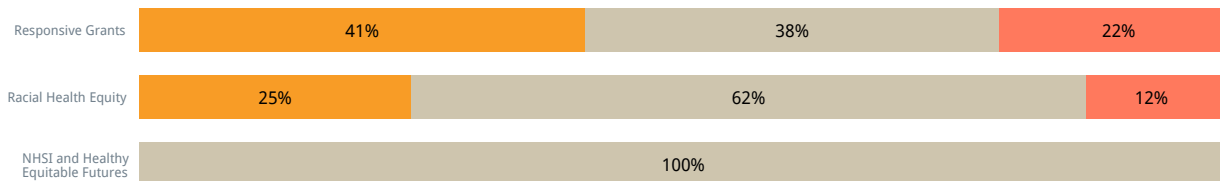## Participation in Reporting and/or Evaluation Processes

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process

	Reporting only	Both	Neither
GRHF 2023	31%	53%	16%
GRHF 2020	43%	36%	19%
Custom Cohort	56%	30%	12%
Average Funder	57%	28%	14%

Cohort: Custom Cohort **Past results:** on

Participation in Reporting and/or Evaluation Processes - By Subgroup

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
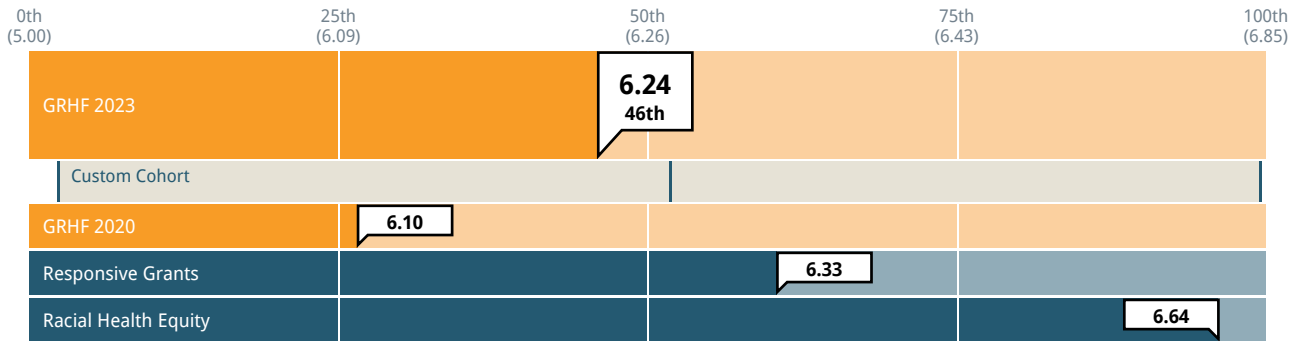- Participated in neither a reporting nor an evaluation process

	Reporting only	Both	Neither
Responsive Grants	41%	38%	22%
Racial Health Equity	25%	62%	12%
NHSI and Healthy Equitable Futures		100%	

Subgroup: Program Area

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was the Foundation's reporting process straightforward?
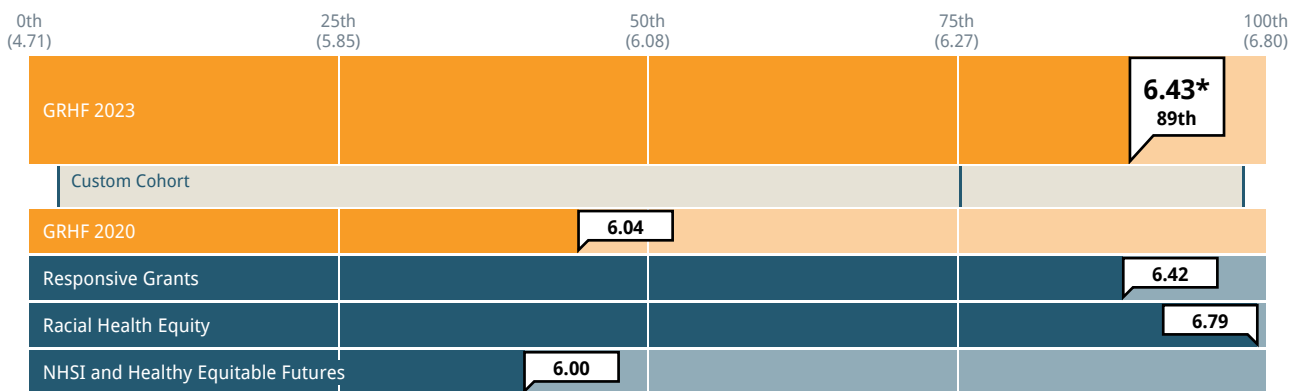
1 = Not at all   **7** = To a great extent

	0th (5.00)	25th (6.09)	50th (6.26)	75th (6.43)	100th (6.85)
GRHF 2023			6.24 46th		
Custom Cohort					
GRHF 2020	6.10				
Responsive Grants			6.33		
Racial Health Equity				6.64	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent was the Foundation's reporting process adaptable, if necessary, to fit your circumstances?
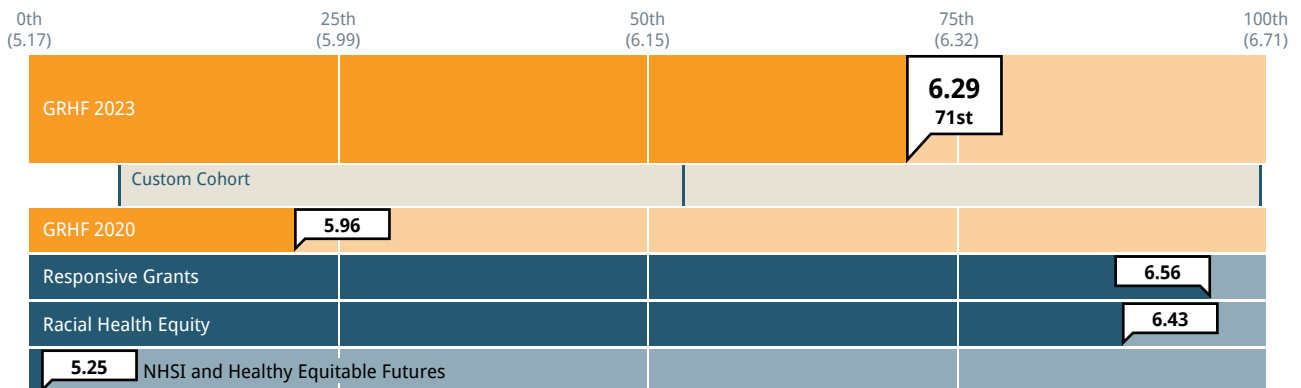
1 = Not at all   **7** = To a great extent

	0th (4.71)	25th (5.85)	50th (6.08)	75th (6.27)	100th (6.80)
GRHF 2023					6.43* 89th
Custom Cohort					
GRHF 2020			6.04		
Responsive Grants				6.42	
Racial Health Equity				6.79	
NHSI and Healthy Equitable Futures	6.00				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent was the Foundation's reporting process relevant, with questions and measures pertinent to the work funded by this grant?
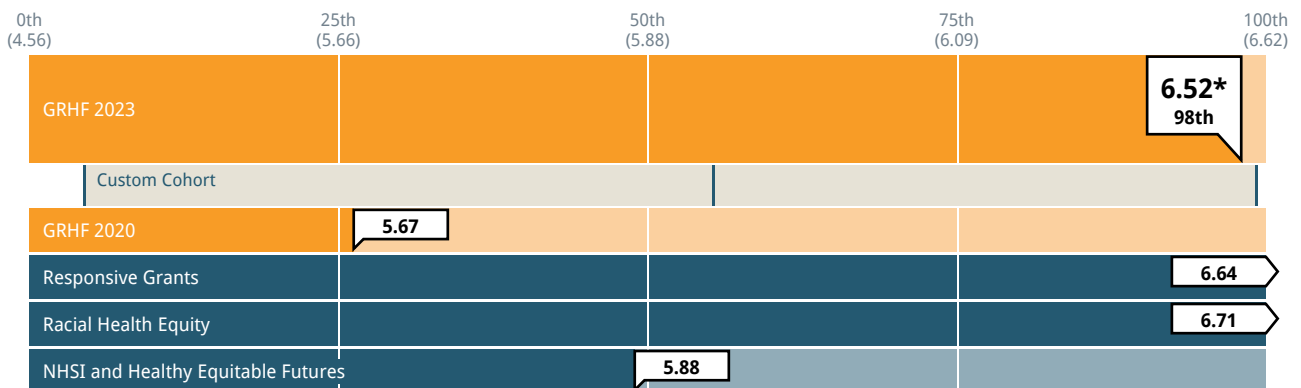
1 = Not at all   7 = To a great extent

	0th (5.17)	25th (5.99)	50th (6.15)	75th (6.32)	100th (6.71)

GRHF 2023 — **6.29** 71st

Custom Cohort

GRHF 2020 — 5.96
Responsive Grants — 6.56
Racial Health Equity — 6.43
NHSI and Healthy Equitable Futures — 5.25

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

To what extent was the Foundation's reporting process a helpful opportunity for you to reflect and learn?
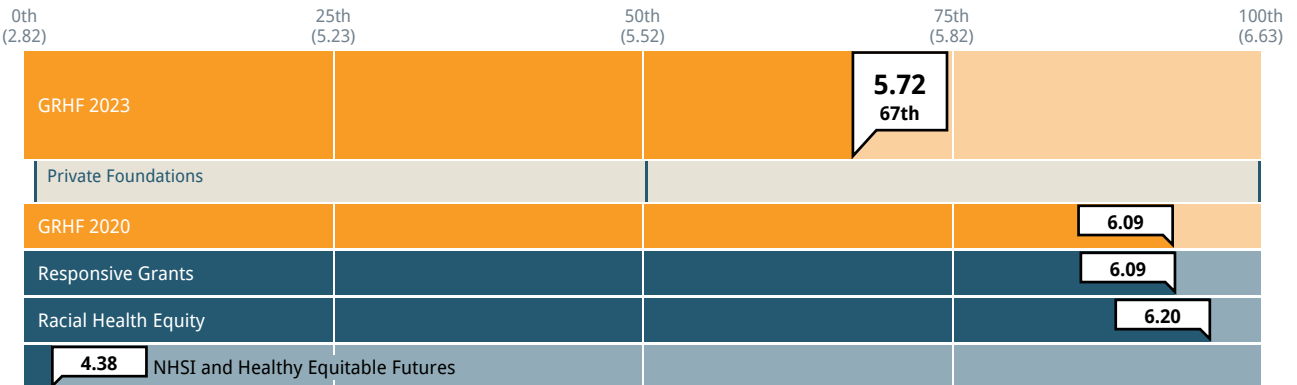
1 = Not at all   7 = To a great extent

	0th (4.56)	25th (5.66)	50th (5.88)	75th (6.09)	100th (6.62)

GRHF 2023 — **6.52*** 98th

Custom Cohort

GRHF 2020 — 5.67
Responsive Grants — 6.64
Racial Health Equity — 6.71
NHSI and Healthy Equitable Futures — 5.88

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?
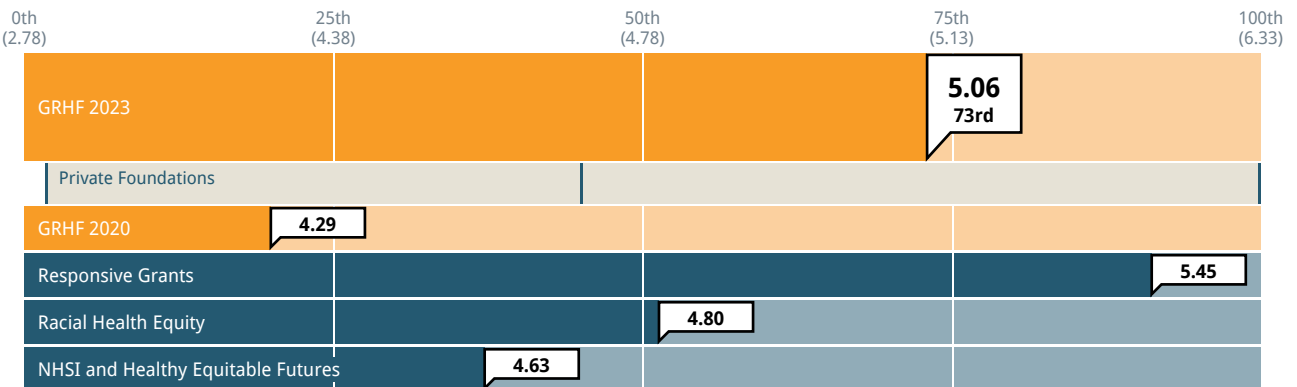
1 = Not at all   **7** = To a great extent

0th (2.82)	25th (5.23)	50th (5.52)	75th (5.82)	100th (6.63)

GRHF 2023 — **5.72 / 67th**

Private Foundations

GRHF 2020 — 6.09

Responsive Grants — 6.09

Racial Health Equity — 6.20

NHSI and Healthy Equitable Futures — 4.38

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

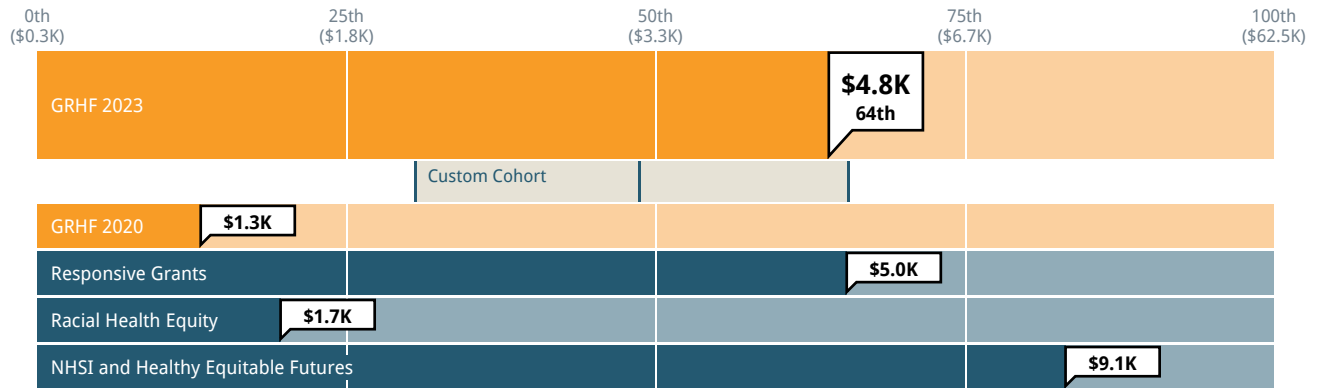**1** = Not at all   **7** = To a great extent

0th (2.78)	25th (4.38)	50th (4.78)	75th (5.13)	100th (6.33)

GRHF 2023 — **5.06 / 73rd**

Private Foundations

GRHF 2020 — 4.29

Responsive Grants — 5.45

Racial Health Equity — 4.80

NHSI and Healthy Equitable Futures — 4.63

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Area

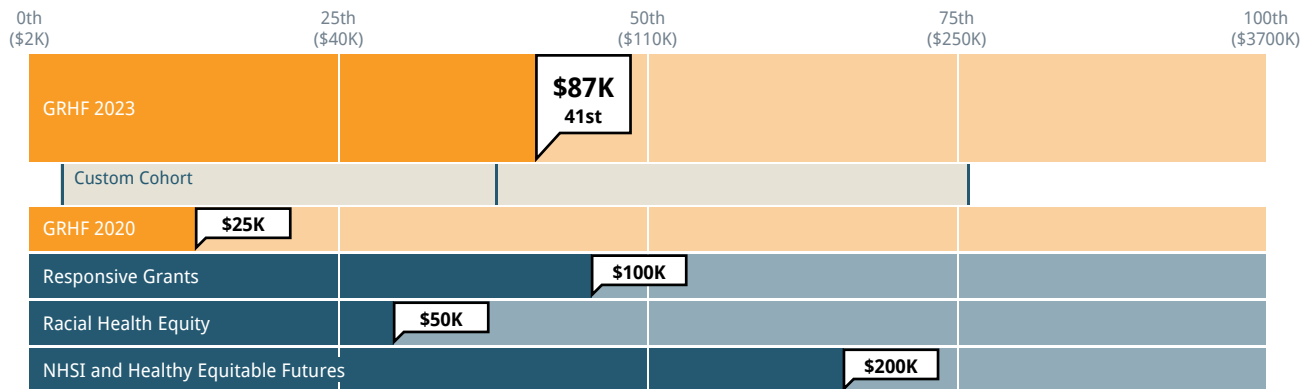## Dollar Return and Time Spent on Processes

Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant
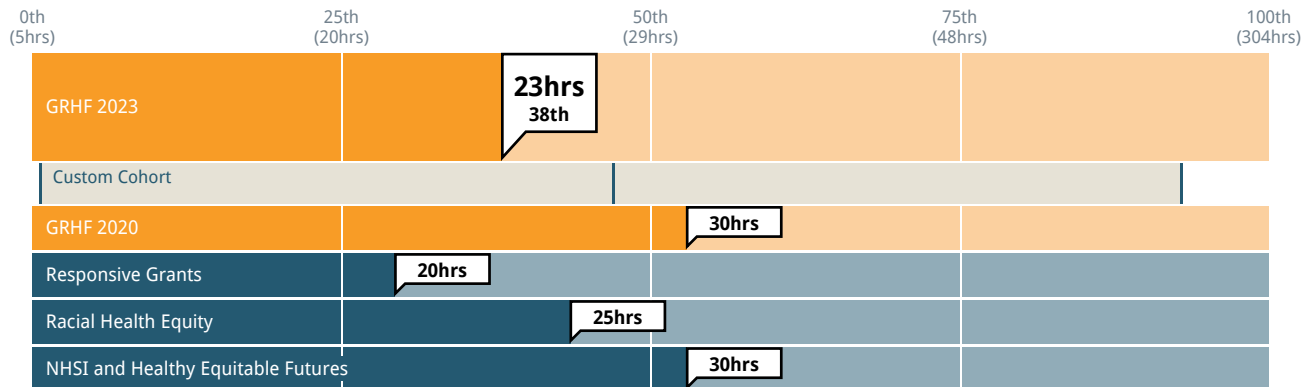
	0th ($0.3K)	25th ($1.8K)	50th ($3.3K)	75th ($6.7K)	100th ($62.5K)
GRHF 2023				$4.8K 64th	
Custom Cohort					
GRHF 2020	$1.3K				
Responsive Grants				$5.0K	
Racial Health Equity	$1.7K				
NHSI and Healthy Equitable Futures				$9.1K	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Median Grant Size

	0th ($2K)	25th ($40K)	50th ($110K)	75th ($250K)	100th ($3700K)
GRHF 2023		$87K 41st			
Custom Cohort					
GRHF 2020	$25K				
Responsive Grants		$100K			
Racial Health Equity	$50K				
NHSI and Healthy Equitable Futures			$200K		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Median hours spent by grantees on funder requirements over grant lifetime

	0th (5hrs)	25th (20hrs)	50th (29hrs)	75th (48hrs)	100th (304hrs)
GRHF 2023		23hrs 38th			
Custom Cohort					
GRHF 2020			30hrs		
Responsive Grants	20hrs				
Racial Health Equity		25hrs			
NHSI and Healthy Equitable Futures			30hrs		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Time Spent on Selection Process

Median Hours Spent on Proposal and Selection Process
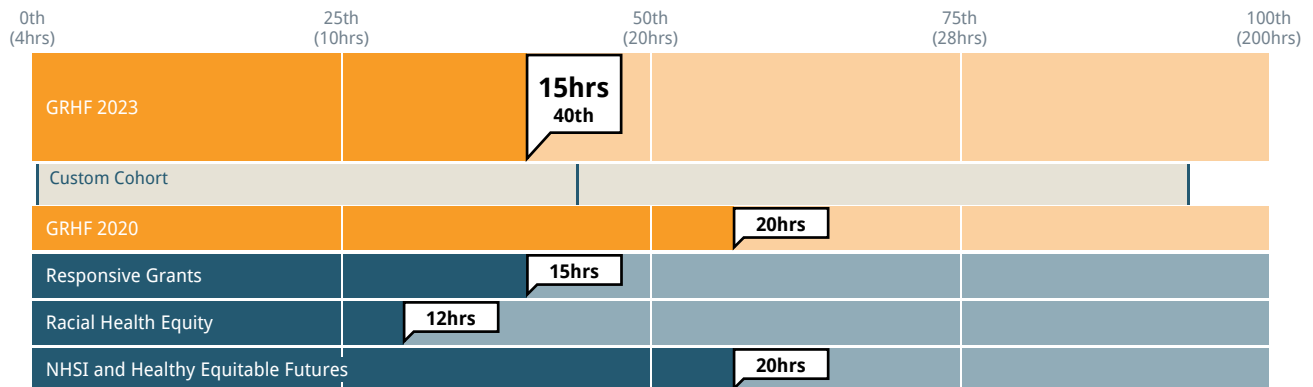
Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Area

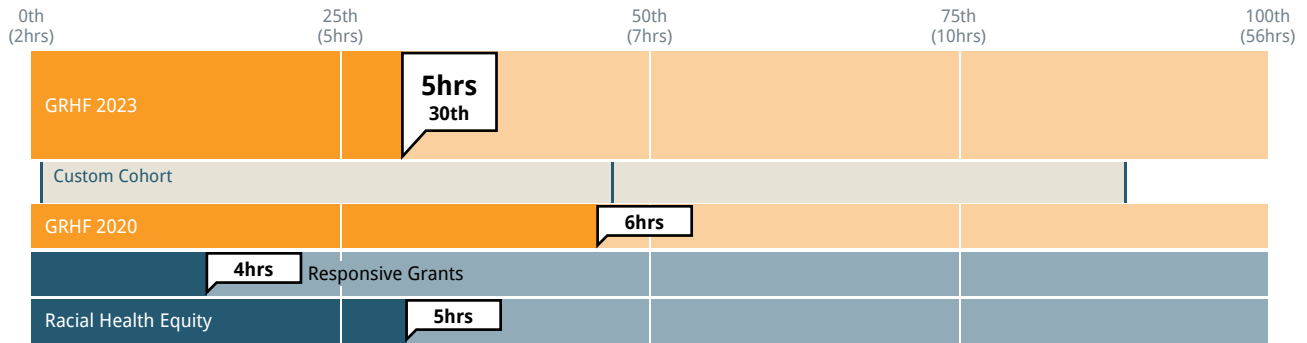### Selected Cohort: Custom Cohort

Time Spent On Proposal and Selection Process	GRHF 2023	GRHF 2020	Average Funder	Custom Cohort
1 to 9 hours	21%	22%	26%	28%
10 to 19 hours	39%	16%	22%	26%
20 to 29 hours	16%	17%	17%	15%
30 to 39 hours	10%	11%	7%	7%
40 to 49 hours	5%	14%	11%	11%
50 to 99 hours	7%	12%	10%	9%
100 to 199 hours	2%	5%	5%	3%
200+ hours	0%	3%	3%	1%

Selected Subgroup: Program Area

Time Spent On Proposal and Selection Process (By Subgroup)	Responsive Grants	Racial Health Equity	NHSI and Healthy Equitable Futures
1 to 9 hours	22%	20%	0%
10 to 19 hours	38%	40%	50%
20 to 29 hours	16%	20%	25%
30 to 39 hours	9%	0%	25%
40 to 49 hours	3%	13%	0%
50 to 99 hours	12%	0%	0%
100 to 199 hours	0%	7%	0%
200+ hours	0%	0%	0%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year

	0th (2hrs)	25th (5hrs)	50th (7hrs)	75th (10hrs)	100th (56hrs)
GRHF 2023		**5hrs 30th**			
Custom Cohort					
GRHF 2020			**6hrs**		
Responsive Grants	**4hrs**				
Racial Health Equity		**5hrs**			

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Selected Cohort: Custom Cohort

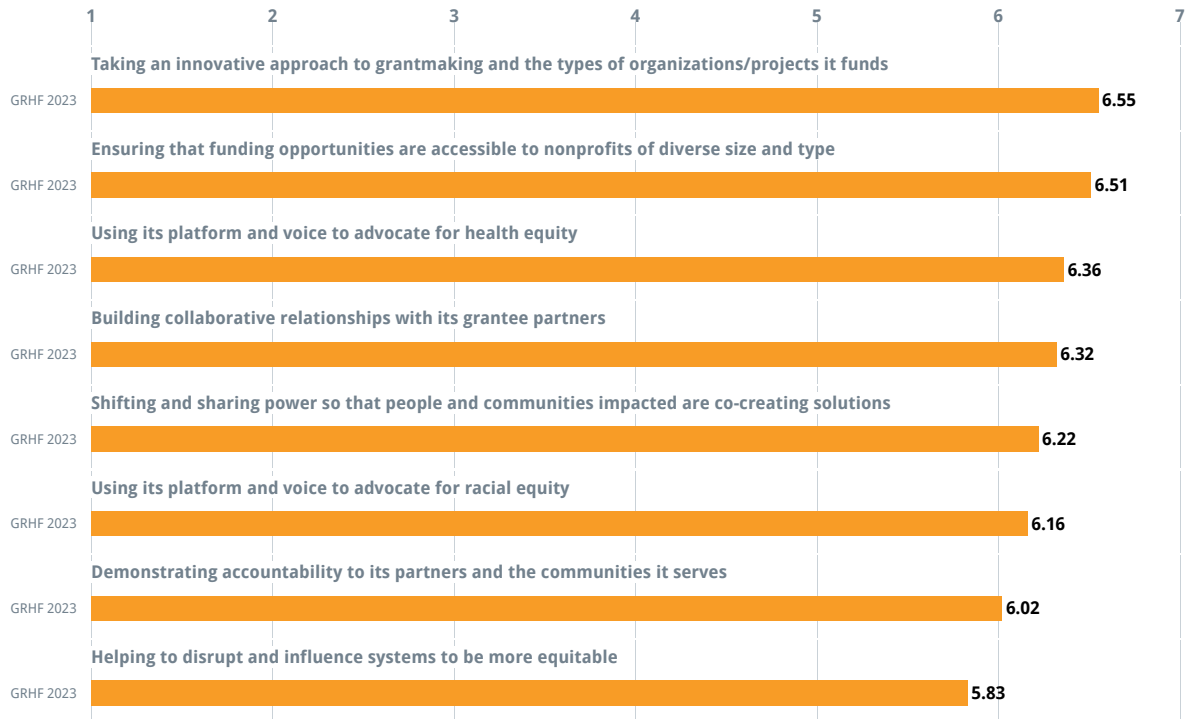| Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	GRHF 2023	GRHF 2020	Average Funder	Custom Cohort
1 to 9 hours	77%	56%	57%	63%
10 to 19 hours	15%	25%	19%	17%
20 to 29 hours	2%	5%	9%	8%
30 to 39 hours	0%	2%	3%	3%
40 to 49 hours	0%	4%	3%	2%
50 to 99 hours	6%	4%	4%	4%
100+ hours	0%	4%	4%	3%

Selected Subgroup: Program Area

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Responsive Grants	Racial Health Equity	NHSI and Healthy Equitable Futures
1 to 9 hours	85%	67%	N/A
10 to 19 hours	15%	7%	N/A
20 to 29 hours	0%	7%	N/A
30 to 39 hours	0%	0%	N/A
40 to 49 hours	0%	0%	N/A
50 to 99 hours	0%	20%	N/A
100+ hours	0%	0%	N/A

Customized Questions

Please rate the effectiveness of Greater Rochester Health Foundation in the following areas:

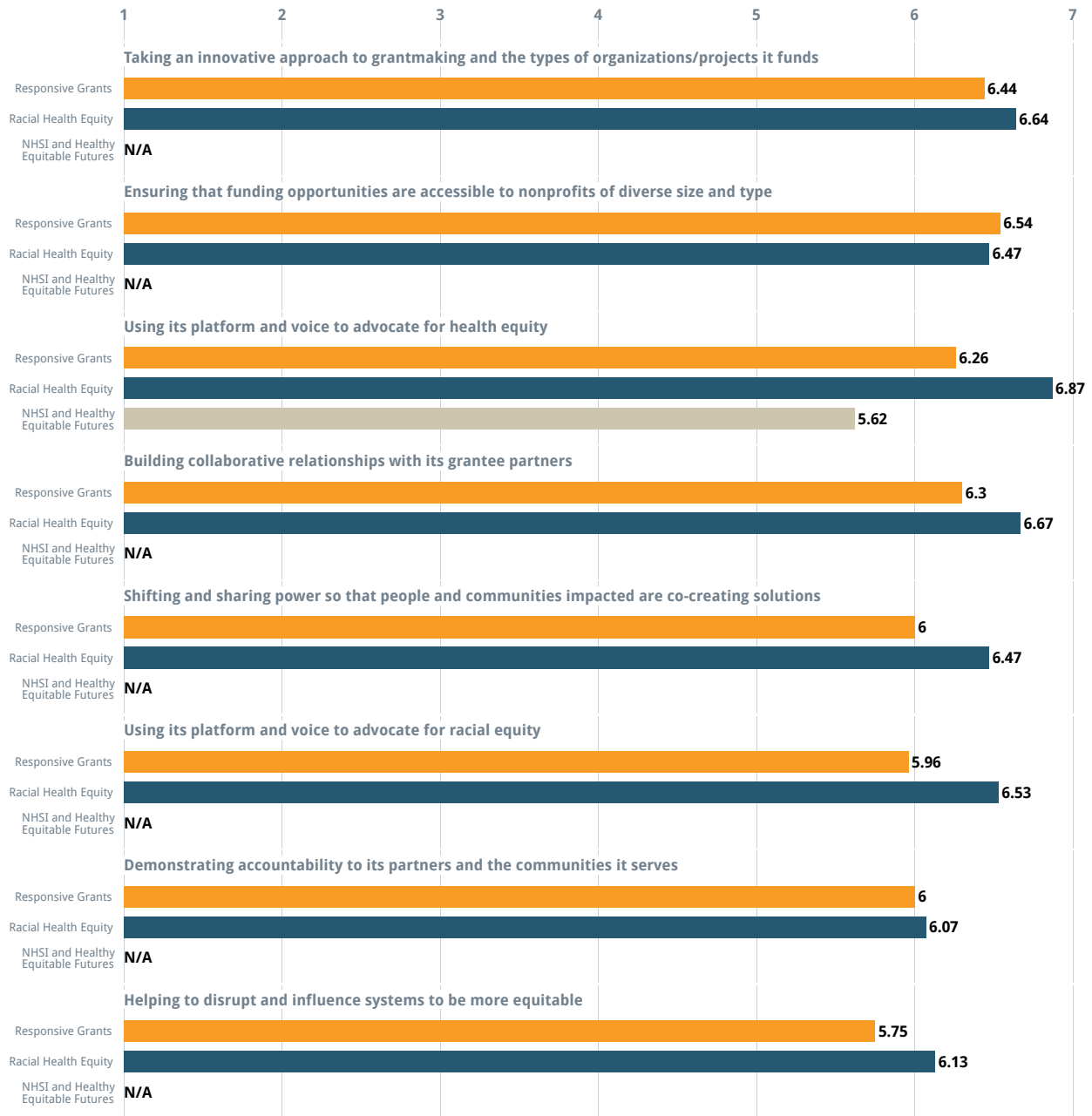**1** = Not at all effective   **7** = Extremely effective

■ GRHF 2023

Taking an innovative approach to grantmaking and the types of organizations/projects it funds
GRHF 2023 — **6.55**

Ensuring that funding opportunities are accessible to nonprofits of diverse size and type
GRHF 2023 — **6.51**

Using its platform and voice to advocate for health equity
GRHF 2023 — **6.36**

Building collaborative relationships with its grantee partners
GRHF 2023 — **6.32**

Shifting and sharing power so that people and communities impacted are co-creating solutions
GRHF 2023 — **6.22**

Using its platform and voice to advocate for racial equity
GRHF 2023 — **6.16**

Demonstrating accountability to its partners and the communities it serves
GRHF 2023 — **6.02**

Helping to disrupt and influence systems to be more equitable
GRHF 2023 — **5.83**

Cohort: None   **Past results:** on

Please rate the effectiveness of Greater Rochester Health Foundation in the following areas: - By Subgroup

1 = Not at all effective   **7** = Extremely effective

■ Responsive Grants   ■ Racial Health Equity   ■ NHSI and Healthy Equitable Futures

Taking an innovative approach to grantmaking and the types of organizations/projects it funds

Responsive Grants	6.44
Racial Health Equity	6.64
NHSI and Healthy Equitable Futures	N/A

Ensuring that funding opportunities are accessible to nonprofits of diverse size and type

Responsive Grants	6.54
Racial Health Equity	6.47
NHSI and Healthy Equitable Futures	N/A

Using its platform and voice to advocate for health equity

Responsive Grants	6.26
Racial Health Equity	6.87
NHSI and Healthy Equitable Futures	5.62

Building collaborative relationships with its grantee partners

Responsive Grants	6.3
Racial Health Equity	6.67
NHSI and Healthy Equitable Futures	N/A

Shifting and sharing power so that people and communities impacted are co-creating solutions

Responsive Grants	6
Racial Health Equity	6.47
NHSI and Healthy Equitable Futures	N/A

Using its platform and voice to advocate for racial equity

Responsive Grants	5.96
Racial Health Equity	6.53
NHSI and Healthy Equitable Futures	N/A

Demonstrating accountability to its partners and the communities it serves

Responsive Grants	6
Racial Health Equity	6.07
NHSI and Healthy Equitable Futures	N/A

Helping to disrupt and influence systems to be more equitable

Responsive Grants	5.75
Racial Health Equity	6.13
NHSI and Healthy Equitable Futures	N/A

Subgroup: Program Area

Grantees' Written Comments

In the Foundation's Grantee Perception Report survey, CEP asks three written questions:

1. "Please comment on the quality of the Foundation's processes, interactions, and communications."
2. "Thinking beyond the grant you received, please comment on how the Foundation influences your field, community, or organization."
3. "What specific improvements would you suggest that would make the Foundation a better funder?"

To download the full set of grantee comments and suggestions, please refer to the "Attachments" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of the Foundation's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of the Foundation's Processes, Interactions, and Communications

■ Positive comment   ■ Comment with at least one constructive theme

GRHF 2023	83%	17%
GRHF 2020	75%	25%
Custom Cohort	76%	24%
Average Funder	74%	26%
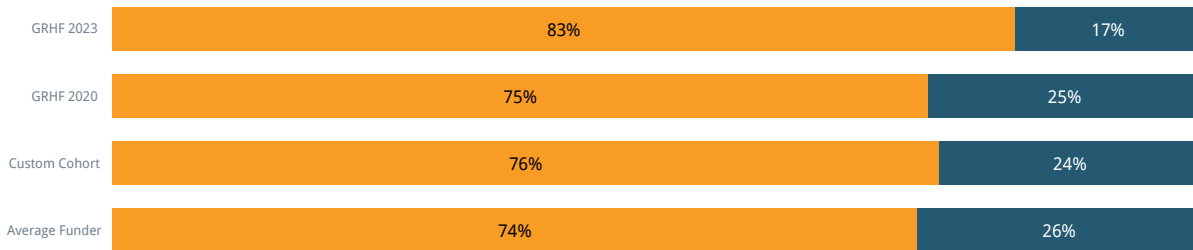
Cohort: Custom Cohort   **Past results:** on

Positivity of Comments about the Quality of the Foundation's Processes, Interactions, and Communications - By Subgroup

■ Positive comment   ■ Comment with at least one constructive theme

Responsive Grants	86%	14%
Racial Health Equity	92%	8%
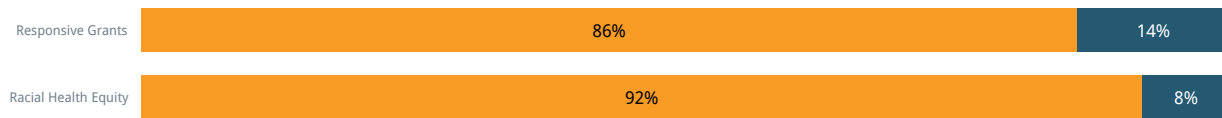
Subgroup: Program Area

Suggestion Topics

Grantees were asked to provide any suggestions for how the Foundation could improve. The 64 grantees that responded to the survey provided 28 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Grant Characteristics	29%
Interactions with Foundation	29%
Clarity & Consistency of Communication	14%
Evaluation, Monitoring, & Reporting	14%
Selection Process	7%
Other	7%

Suggestions

Grantees were asked to provide any suggestions for how the Foundation could improve. The 64 grantees that responded to the survey provided a total of 28 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Grant Characteristics (29% N=8)

- Grant Size (N = 3)

  ◦ "Loved the open call for ideas - we applied in 2021. This allowed our agency more flexibility; this year's open application limited funding requests to $50k which is more restrictive as some initiatives require more up front capital to get off the ground and to have the impact they intended."
  ◦ "The foundation needs more funds which will enable them to give more extensive grants. Some philanthropic organizations have pet programs; getting through the door and pitching your program takes a lot of work. No matter how good your program is or its impact on said population. It gets very cumbersome, and it continues to cause many great programs to never get out of the starting lineup. If something works, and you know it works, as a philanthropic organization, you should be able to support it beyond its infancy and on a level that will help sustain it. The foundation knows the organizations they support; they know they work, and I'm sure when one folds, they feel it and wish they could have done more."
  ◦ "Keep the small one-time funding options - response funding. It gives small non-profits an opportunity to assess a need and pilot a program without spinning up a full blown program only to find out it isn't a good fit."

- Type of Funding or Support Offered (N = 3)

  ◦ "The only things we can think of that might improve the foundation would be more funding in the responsive grants category! The staff who run that program are excellent, and there is a huge need for this kind of funding in the community. Specifically funding that is open to organizations working on the social determinants of health, like ours is."
  ◦ "The foundation could enhance its effectiveness as a funder by granting me an operational budget. This improvement would enable me to better serve the community."
  ◦ "Offer capacity building support, such as training and resources, to help grantees strengthen their internal infrastructure and maximize their potential for long-term impact."

- Length of Grant (N = 2)

  ◦ "We would encourage GRHF to consider multi-year funding grants."
  ◦ "Additional years of funding."

Interactions with Foundation (29% N=8)

- More interaction (N = 6)

  ◦ "A bit more communication about expectations on behalf of the grantee up front (prior to receiving an award)."
  ◦ "The only suggestion I can offer is for the foundation to share the good news to other funders and show that the approach they have tried, through community responsiveness, is working and will work if people trust communities and community organizations to truly care about people rather than to just do paperwork about things we are expected to care about. The Greater Rochester Health Foundation has shown that great things happen when you focus on the right things--the outcomes for people, not the numbers."
  ◦ "More communication with grantee recipients before, during, and after the grant funding period and process has ended."
  ◦ "Share insights from the projects they fund with all of the grantees. Provide more regular check-ins with program officers (e.g. monthly or bi-monthly). "
  ◦ "I would like to be involved more with the Foundation in terms of project management and consultation."
  ◦ "Strengthen communication channels between your foundation and grantees, including regular check-ins, progress reports, and feedback sessions, to foster collaboration and mutual learning."

- In Person Interactions (N = 2)

  ◦ "The foundation should continue its fierce advocacy for young children and also continue to come and visit our sites now that we are freer to meet in person."
  ◦ "More in person interactions and collaborative work between grantee organizations. More presentations and reporting on initiatives, projects and programs that they're funding."

Clarity & Consistency of Communication (14% N=4)

- Funding Resources (N = 2)

  ◦ "Somewhat clearer communication about funding cycles for ongoing funding streams including whether the strategy is changing, whether existing grantees can expect to continue to receive funding, when new proposals/reapplications will be due, etc."
  ◦ "Possibly holding workshops for newer smaller non profits about how funding works overall. Which would also turn into a networking event."

- Foundation's Newsletter (N = 1)

  ◦ "The GRHF should make sure they offer opportunities for all grantees to be featured in their newsletter at some point, if they have received funding."

- Transparency of Communications (N = 1)

◦ "As I'm completing this, I realize that I am not very familiar with other grants that the Foundation funds. It may be helpful to have some sort of presentation where grantees could describe their work in order to have a better understanding of the Foundation mission as a whole, and how we fit in."

Evaluation, Monitoring, & Reporting (14% N=4)

- Goal Setting (N = 2)

  ◦ "It can be difficult to project that we are hitting the goals and priorities of the Foundation through our activities and we often are guessing during the reporting."
  ◦ "More clearly stated and measurable goals."

- Feedback about Reports & Evaluations (N = 1)

  ◦ "Consistency and clear expectations for reporting are always helpful. Open ended suggestions for reporting may make things easier for some, but more difficult for others."

- Reporting Process Technology (N = 1)

  ◦ "New grant portal."

Selection Process (7% N=2)

- Application Process Efficiency (N = 2)

  ◦ "Streamline process for proposals to ease the burden on the organization and to decrease the time from concept to proposal to start up. While a thorough and shared understanding is important, the extensive back and forth begins to feel intrusive."
  ◦ "Simplify and streamline the grant application process to reduce administrative burden and enable organizations to devote more time and resources to their programs and community impact."
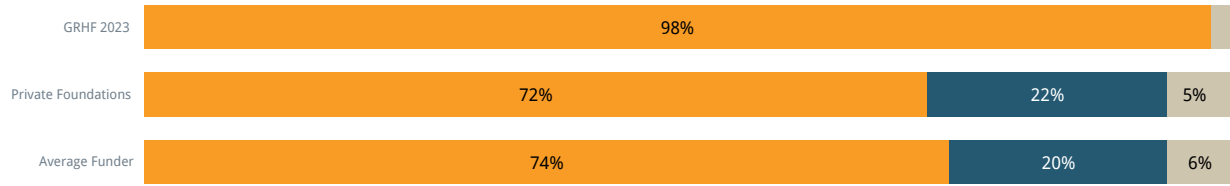
Other (7% N=2)

- Other (N = 2)

  ◦ "They need to incorporate the best practices with the grantees into their own organization."
  ◦ "Connection with larger entities in the collaboration, who have more experience."

Respondents and Communities Served

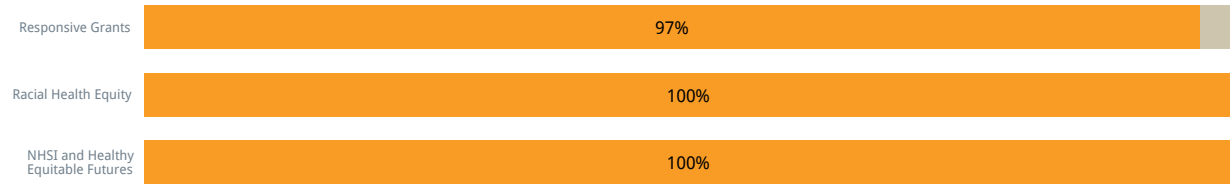**Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?**

■ Yes   ■ No   ■ Don't know

GRHF 2023	98%	
Private Foundations	72%	22%	5%
Average Funder	74%	20%	6%

Cohort: Private Foundations   **Past results:** on

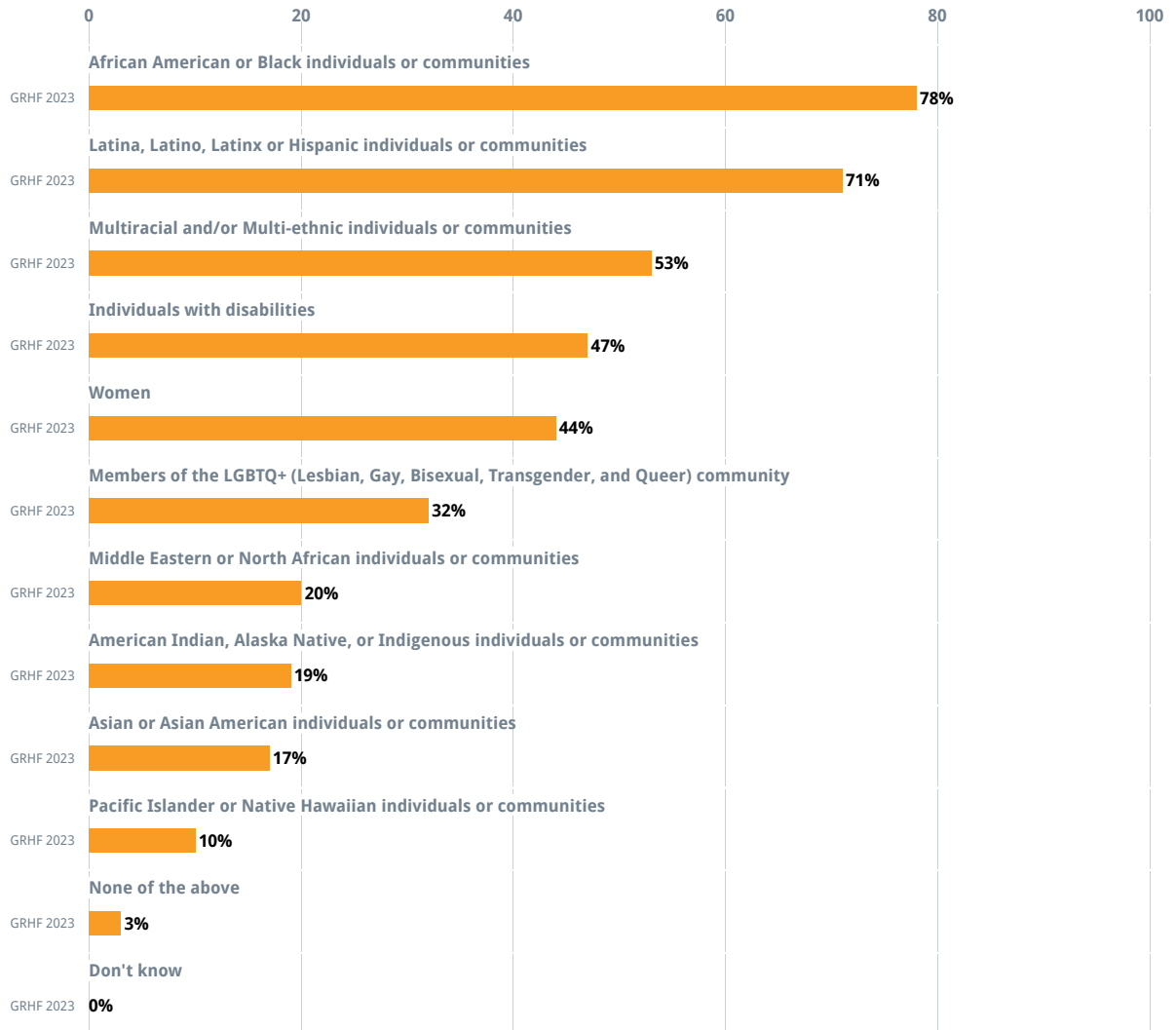**Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups? - By Subgroup**

■ Yes   ■ No   ■ Don't know

Responsive Grants	97%
Racial Health Equity	100%
NHSI and Healthy Equitable Futures	100%

Subgroup: Program Area

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant?

■ GRHF 2023

African American or Black individuals or communities
GRHF 2023 — **78%**

Latina, Latino, Latinx or Hispanic individuals or communities
GRHF 2023 — **71%**

Multiracial and/or Multi-ethnic individuals or communities
GRHF 2023 — **53%**

Individuals with disabilities
GRHF 2023 — **47%**

Women
GRHF 2023 — **44%**

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community
GRHF 2023 — **32%**

Middle Eastern or North African individuals or communities
GRHF 2023 — **20%**

American Indian, Alaska Native, or Indigenous individuals or communities
GRHF 2023 — **19%**

Asian or Asian American individuals or communities
GRHF 2023 — **17%**

Pacific Islander or Native Hawaiian individuals or communities
GRHF 2023 — **10%**

None of the above
GRHF 2023 — **3%**

Don't know
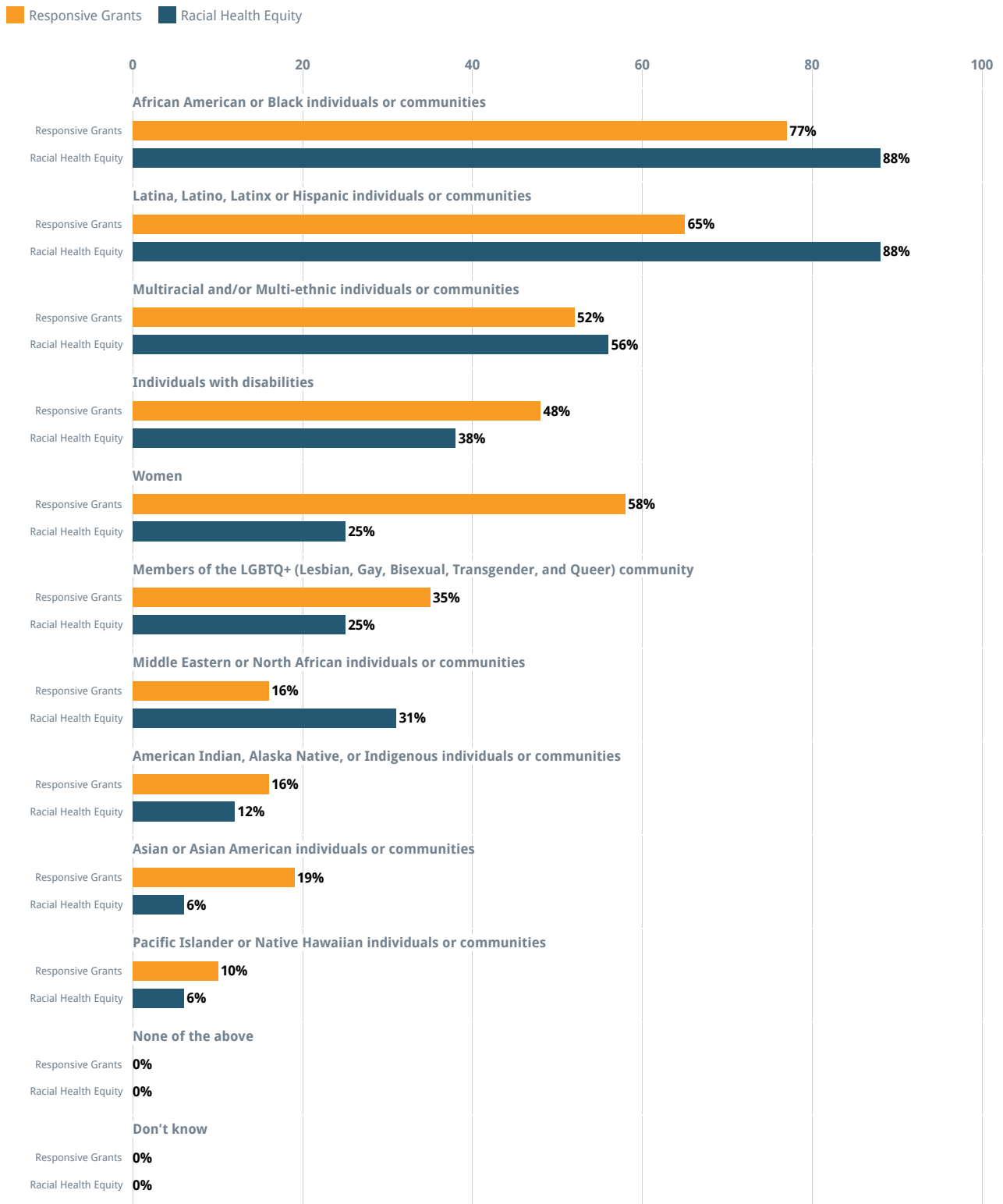GRHF 2023 — **0%**

Cohort: None   **Past results:** on

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup

■ Responsive Grants ■ Racial Health Equity

African American or Black individuals or communities
- Responsive Grants: 77%
- Racial Health Equity: 88%

Latina, Latino, Latinx or Hispanic individuals or communities
- Responsive Grants: 65%
- Racial Health Equity: 88%

Multiracial and/or Multi-ethnic individuals or communities
- Responsive Grants: 52%
- Racial Health Equity: 56%

Individuals with disabilities
- Responsive Grants: 48%
- Racial Health Equity: 38%

Women
- Responsive Grants: 58%
- Racial Health Equity: 25%

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community
- Responsive Grants: 35%
- Racial Health Equity: 25%

Middle Eastern or North African individuals or communities
- Responsive Grants: 16%
- Racial Health Equity: 31%

American Indian, Alaska Native, or Indigenous individuals or communities
- Responsive Grants: 16%
- Racial Health Equity: 12%

Asian or Asian American individuals or communities
- Responsive Grants: 19%
- Racial Health Equity: 6%

Pacific Islander or Native Hawaiian individuals or communities
- Responsive Grants: 10%
- Racial Health Equity: 6%

None of the above
- Responsive Grants: 0%
- Racial Health Equity: 0%

Don't know
- Responsive Grants: 0%
- Racial Health Equity: 0%

Subgroup: Program Area

Respondent Demographics

Note: Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by National Institutes of Health, Pew Research Center, Psi Chi Journal of Psychological Research, and the US Census Bureau.

Survey language and response options for questions about gender and LGBTQ+ identity are guided by best practices shared by Funders For LGBTQ Issues, HRC Foundation's Welcoming Schools, and the Williams Institute of the University of California – Los Angeles School of Law.

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "gender non-conforming or non-binary," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

Person of Color Identity

Ratings from grantees who identify as a person of color are significantly *higher* than grantees who identify as not a person of color for the following measures:
- Impact on grantees' local communities
- The non-monetary support met an important need for grantees' organizations and/or programs
- The non-monetary support received strengthened grantees' organizations and/or programs
- Clarity of the funder's communication of its goals and strategy
- Clarity and transparency of the selection process requirements and timelines
- The extent to which the reporting process is relevant, with questions and measures pertinent to the work funded by the grant

Ratings from grantees who identify as a person of color are significantly *lower* than grantees who identify as not a person of color for the following measures:
- The extent to which the evaluation process results in grantees' organizations making changes to the work that was evaluated

Respondent Gender

Ratings from respondents who identify exclusively as "woman" are significantly *higher* than respondents who identify exclusively as "man" for the following measures:
- Grantees' agreement that the funder has clearly communicated what diversity, equity, and inclusion means for its work

Ratings from respondents who identify exclusively as "woman" are significantly *lower* than respondents who identify exclusively as "man" for the following measures:
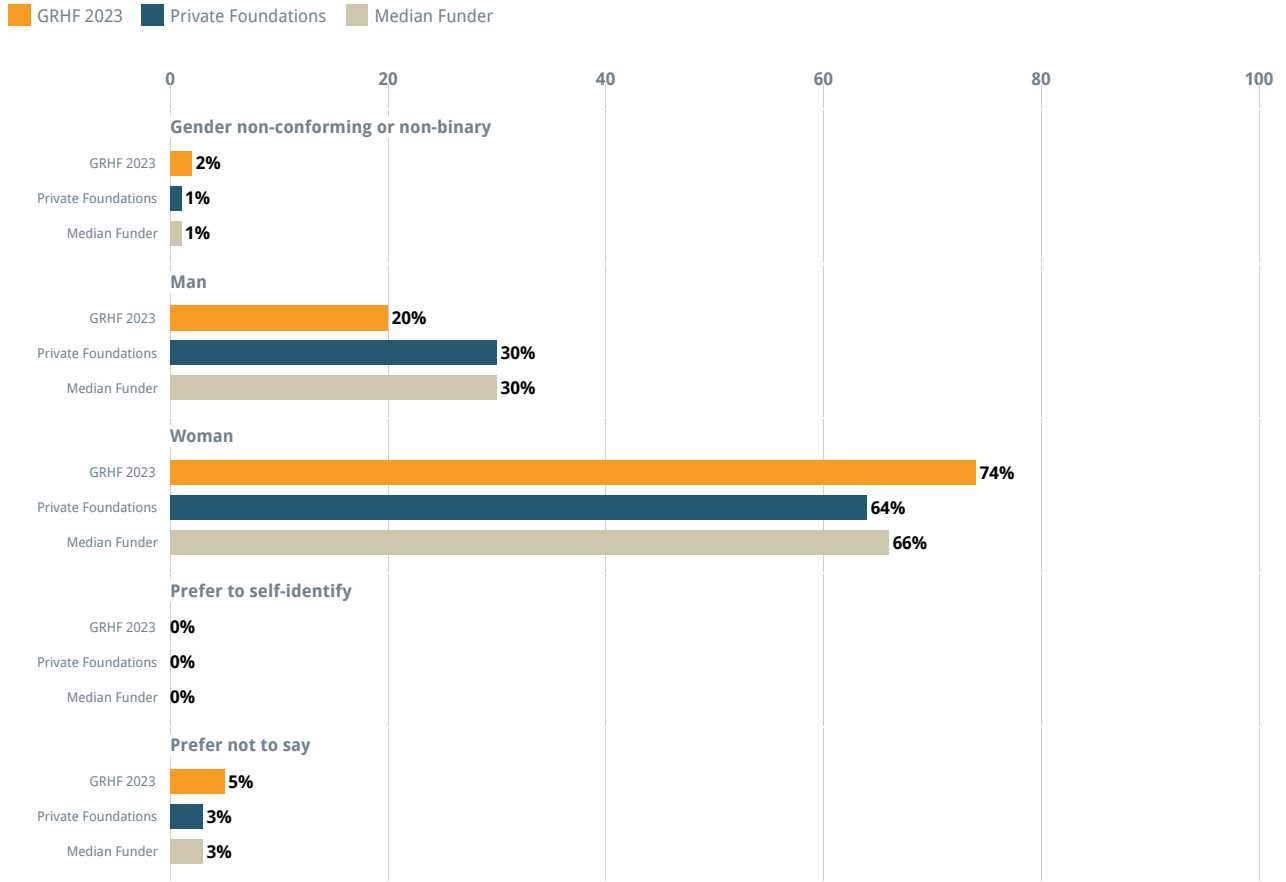- Understanding of grantees' fields
- Advancement of knowledge in the field
- Understanding of grantees' goals and strategy

There are too few respondents to analyze results by Transgender Identity

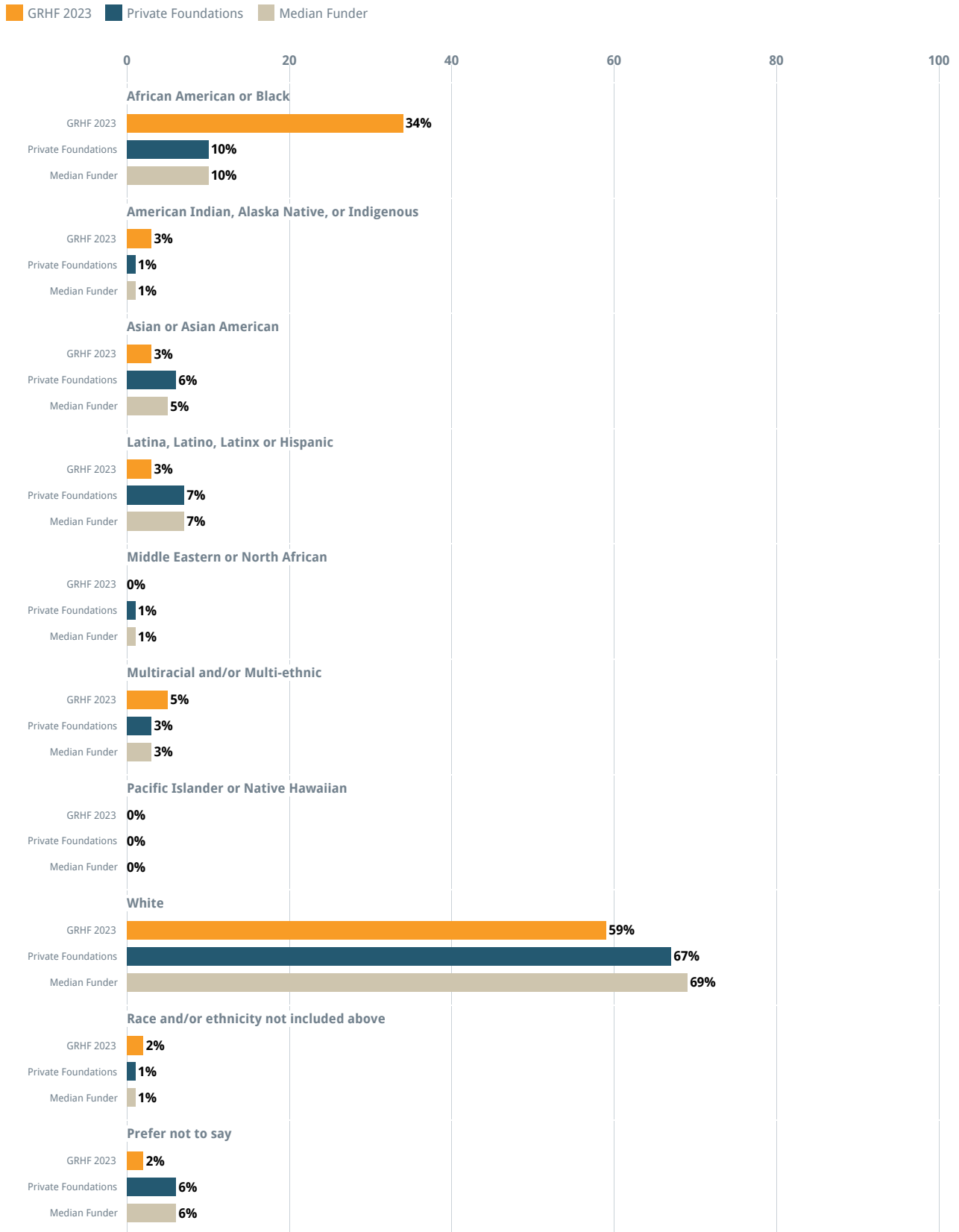There are too few respondents to analyze results by LGBTQ+ Identity

There are too few respondents to analyze results by Disability Identity

Please select the option that represents how you describe yourself:

■ GRHF 2023   ■ Private Foundations   ■ Median Funder

Gender non-conforming or non-binary

GRHF 2023	2%
Private Foundations	1%
Median Funder	1%

Man

GRHF 2023	20%
Private Foundations	30%
Median Funder	30%

Woman

GRHF 2023	74%
Private Foundations	64%
Median Funder	66%

Prefer to self-identify

GRHF 2023	0%
Private Foundations	0%
Median Funder	0%

Prefer not to say

GRHF 2023	5%
Private Foundations	3%
Median Funder	3%

Cohort: Private Foundations   **Past results:** on

How would you describe your race and/or ethnicity?

Legend: ■ GRHF 2023 ■ Private Foundations ■ Median Funder

(Horizontal scale: 0, 20, 40, 60, 80, 100)

African American or Black
- GRHF 2023: 34%
- Private Foundations: 10%
- Median Funder: 10%

American Indian, Alaska Native, or Indigenous
- GRHF 2023: 3%
- Private Foundations: 1%
- Median Funder: 1%

Asian or Asian American
- GRHF 2023: 3%
- Private Foundations: 6%
- Median Funder: 5%

Latina, Latino, Latinx or Hispanic
- GRHF 2023: 3%
- Private Foundations: 7%
- Median Funder: 7%

Middle Eastern or North African
- GRHF 2023: 0%
- Private Foundations: 1%
- Median Funder: 1%

Multiracial and/or Multi-ethnic
- GRHF 2023: 5%
- Private Foundations: 3%
- Median Funder: 3%

Pacific Islander or Native Hawaiian
- GRHF 2023: 0%
- Private Foundations: 0%
- Median Funder: 0%

White
- GRHF 2023: 59%
- Private Foundations: 67%
- Median Funder: 69%

Race and/or ethnicity not included above
- GRHF 2023: 2%
- Private Foundations: 1%
- Median Funder: 1%

Prefer not to say
- GRHF 2023: 2%
- Private Foundations: 6%
- Median Funder: 6%

Cohort: Private Foundations   **Past results:** on

Selected Cohort: None			
Do you identify as a person of color?	**GRHF 2023**	**GRHF 2020**	**Average Funder**
Yes	43%	27%	24%
No	56%	66%	70%
Prefer not to say	2%	7%	6%

Selected Cohort: None		
Are you transgender?	**GRHF 2023**	**Average Funder**
Yes	2%	1%
No	93%	96%
Prefer not to say	5%	4%

Selected Cohort: None		
Do you identify as a member of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community?	**GRHF 2023**	**Average Funder**
Yes	7%	11%
No	89%	84%
Prefer not to say	5%	5%

Selected Cohort: None

Do you have a disability?	GRHF 2023	Average Funder
Yes	13%	6%
No	82%	89%
Prefer not to say	5%	5%

Respondent Job Title

Selected Cohort: Custom Cohort				
Job Title of Respondents	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
Executive Director/CEO	44%	31%	47%	49%
Other Senior Team (i.e., reporting to Executive Director/CEO)	26%	31%	19%	18%
Project Director	18%	31%	12%	12%
Development Staff	5%	4%	16%	11%
Volunteer	0%	4%	1%	1%
Other	7%	0%	5%	7%

Contextual Data

Please note that all information below is based on self-reported data from grantees.

Grantmaking Characteristics

Average Grant Length
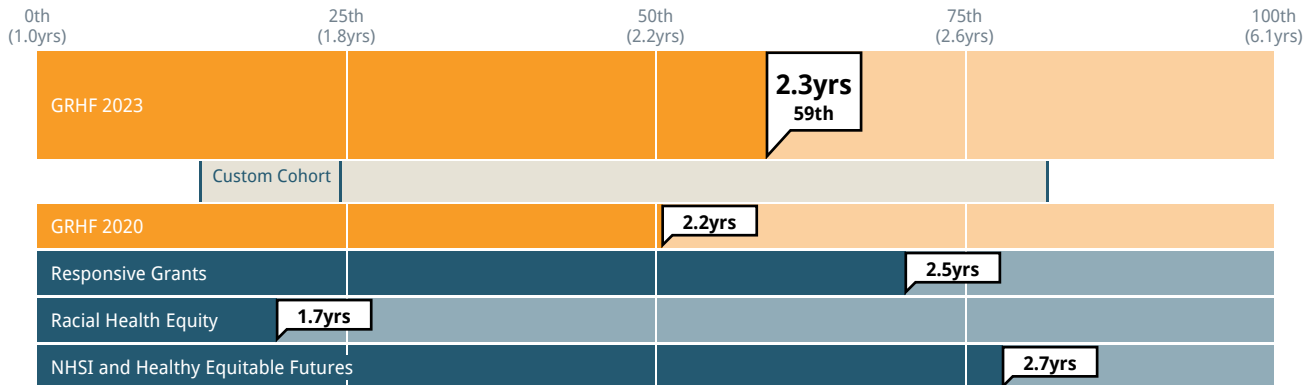
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Area

Selected Cohort: Custom Cohort				
Length of Grant Awarded	**GRHF 2023**	**GRHF 2020**	**Median Funder**	**Custom Cohort**
Average grant length	2.3 years	2.2 years	2.2 years	1.8 years

Selected Cohort: Custom Cohort				
Length of Grant Awarded	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
0 - 1.99 years	37%	54%	47%	57%
2 - 2.99 years	22%	11%	22%	20%
3 - 3.99 years	30%	24%	19%	14%
4 - 4.99 years	2%	3%	3%	3%
5 - 50 years	10%	8%	8%	6%

Selected Cohort: Custom Cohort				
Proportion of Unrestricted Funding	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
No, this funding was not restricted to a specific use (i.e., general operating, core support)	29%	5%	28%	27%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	71%	95%	72%	73%

Grantmaking Characteristics - By Subgroup

Selected Subgroup: Program Area			
Length of Grant Awarded (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
Average grant length	2.5 years	1.7 years	2.7 years

Selected Subgroup: Program Area			
Length of Grant Awarded (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
0 - 1.99 years	27%	56%	12%
2 - 2.99 years	30%	19%	12%
3 - 3.99 years	24%	25%	75%
4 - 4.99 years	3%	0%	0%
5 - 50 years	15%	0%	0%

Selected Subgroup: Program Area			
Proportion of Unrestricted Funding (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
No, this funding was not restricted to a specific use (i.e., general operating, core support)	18%	56%	25%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	82%	44%	75%

Grant Size

Selected Cohort: Custom Cohort				
Grant Amount Awarded	**GRHF 2023**	**GRHF 2020**	**Median Funder**	**Custom Cohort**
Median grant size	$87.5K	$25K	$110.2K	$74.7K

Selected Cohort: Custom Cohort				
Grant Amount Awarded	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
Less than $10K	0%	21%	8%	10%
$10K - $24K	11%	27%	11%	12%
$25K - $49K	15%	8%	12%	12%
$50K - $99K	26%	6%	14%	18%
$100K - $149K	6%	3%	10%	12%
$150K - $299K	21%	6%	17%	20%
$300K - $499K	10%	10%	10%	7%
$500K - $999K	6%	13%	9%	6%
$1MM and above	5%	7%	10%	3%

Selected Cohort: Custom Cohort				
Median Percent of Budget Funded by Grant (Annualized)	**GRHF 2023**	**GRHF 2020**	**Median Funder**	**Custom Cohort**
Size of grant relative to size of grantee budget	8%	4%	4%	4%

Grant Size - By Subgroup

Selected Subgroup: Program Area			
Grant Amount Awarded (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
Median grant size	$100K	$50K	$200K

Selected Subgroup: Program Area			
Grant Amount Awarded (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
Less than $10K	0%	0%	0%
$10K - $24K	9%	20%	0%
$25K - $49K	15%	27%	0%
$50K - $99K	21%	40%	12%
$100K - $149K	12%	0%	0%
$150K - $299K	18%	7%	50%
$300K - $499K	12%	7%	0%
$500K - $999K	9%	0%	12%
$1MM and above	3%	0%	25%

Selected Subgroup: Program Area

Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	Responsive Grants	Racial Health Equity	NHSI and Healthy Equitable Futures
Size of grant relative to size of grantee budget	6%	8%	N/A

Grantee Characteristics

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	**GRHF 2023**	**GRHF 2020**	**Median Funder**	**Custom Cohort**
Median Budget	$0.6M	$0.8M	$1.7M	$1.7M

Selected Cohort: Custom Cohort				
Operating Budget of Grantee Organization	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
<$100K	10%	20%	8%	10%
$100K - $499K	38%	23%	18%	22%
$500K - $999K	3%	10%	13%	12%
$1MM - $4.9MM	19%	28%	30%	27%
$5MM - $24MM	24%	12%	19%	20%
>=$25MM	5%	7%	12%	10%

Grantee Characteristics - By Subgroup

Selected Subgroup: Program Area			
Operating Budget of Grantee Organization (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
Median Budget	$1.1M	$0.3M	N/A

Selected Subgroup: Program Area			
Operating Budget of Grantee Organization (By Subgroup)	**Responsive Grants**	**Racial Health Equity**	**NHSI and Healthy Equitable Futures**
<$100K	12%	13%	N/A
$100K - $499K	28%	60%	N/A
$500K - $999K	6%	0%	N/A
$1MM - $4.9MM	22%	7%	N/A
$5MM - $24MM	25%	13%	N/A
>=$25MM	6%	7%	N/A

Funding Relationship

Selected Cohort: Custom Cohort				
Funding Status	**GRHF 2023**	**GRHF 2020**	**Median Funder**	**Custom Cohort**
Percent of grantees currently receiving funding from the Foundation	87%	73%	82%	81%

Selected Cohort: Custom Cohort				
Pattern of Grantees' Funding Relationship with the Foundation	**GRHF 2023**	**GRHF 2020**	**Average Funder**	**Custom Cohort**
First grant received from the Foundation	45%	39%	29%	27%
Consistent funding in the past	38%	38%	54%	54%
Inconsistent funding in the past	17%	24%	18%	19%

Funding Relationship - by Subgroup

Selected Subgroup: Program Area

Funding Status (By Subgroup)	Responsive Grants	Racial Health Equity	NHSI and Healthy Equitable Futures
Percent of grantees currently receiving funding from the Foundation	90%	88%	100%

Selected Subgroup: Program Area

Pattern of Grantees' Funding Relationship with the Foundation (By Subgroup)	Responsive Grants	Racial Health Equity	NHSI and Healthy Equitable Futures
First grant received from the Foundation	66%	40%	12%
Consistent funding in the past	10%	53%	88%
Inconsistent funding in the past	24%	7%	0%

Funder Characteristics

Selected Cohort: Custom Cohort

Financial Information	GRHF 2023	GRHF 2020	Median Funder	Custom Cohort
Total assets	$243M	$231.2M	$286.3M	$236.4M
Total giving	$10.8M	$8.1M	$20.1M	$10.1M

Selected Cohort: Custom Cohort

Funder Staffing	GRHF 2023	GRHF 2020	Median Funder	Custom Cohort
Total staff (FTEs)	14	12	18	15
Percent of staff who are program staff	50%	58%	44%	37%

Selected Cohort: Custom Cohort

Grantmaking Processes	GRHF 2023	GRHF 2020	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	70%	11%	50%	26%
Proportion of grantmaking dollars that are invitation-only	70%	N/A	68%	52%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select "don't know" or "not applicable" if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to GRHF's grantee survey was 64.

Question Text	Number of Responses
Overall, how would you rate the Foundation's impact on your field?	62
How well does the Foundation understand the field in which you work?	59
To what extent has the Foundation advanced the state of knowledge in your field?	51
To what extent has the Foundation affected public policy in your field?	41
Overall, how would you rate the Foundation's impact on your local community?	62
How well does the Foundation understand the local community in which you work?	60
How well does the Foundation understand your organization's strategy and goals?	62
Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Foundation:	
The non-monetary support I received met an important need for my organization and/or program	46
The non-monetary support I received strengthened my organization and/or program	46
The Foundation's non-monetary support was a worthwhile use of the time required of us	44
I felt the Foundation would be open to feedback about the non-monetary support it provided	45
Who most frequently initiated the contact you had with your program officer during this grant?	61
Has your main contact at the Foundation changed in the past six months?	62
At any point during this grant, including the submission process, did Foundation staff conduct a site visit?	64
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?	63
How well do you understand the way in which the work funded by this grant fits into the Foundation's broader efforts?	64
How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?	64
How well does the Foundation understand the needs of the people and communities that you serve?	62
To what extent do the Foundation's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?	63
Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:	
The Foundation has clearly communicated what diversity, equity, and inclusion means for its work	59
Overall, the Foundation demonstrates an explicit commitment to diversity, equity, and inclusion in its work	58
Overall, most staff I have interacted with at the Foundation embody a strong commitment to diversity, equity, and inclusion	57
I believe that the Foundation is committed to combatting racism	58
Did you submit a proposal to the Foundation for this grant?	64
To what extent was the Foundation's submission process a helpful opportunity to strengthen the efforts funded by the grant?	57
To what extent was the Foundation's submission process an appropriate level of effort given the amount of funding received?	56
To what extent was the Foundation clear and transparent about the submission process requirements and timelines?	62
To what extent was the Foundation clear and transparent about the criteria the Foundation uses to decide whether a proposal would be funded or declined?	54
Have you participated in a reporting or evaluation process?	62
At any point during the proposal or the grant period, did the Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?	53
To what extent was the Foundation's reporting process straightforward?	50

Question Text	Number of Responses
To what extent was the Foundation's reporting process adaptable, if necessary, to fit your circumstances?	51
To what extent was the Foundation's reporting process relevant, with questions and measures pertinent to the work funded by this grant?	52
To what extent was the Foundation's reporting process a helpful opportunity for you to reflect and learn?	52
To what extent did the evaluation incorporate your input in the design of the evaluation?	32
To what extent did the evaluation result in you making changes to the work that was evaluated?	32
Are you currently receiving funding from the Foundation?	61
Which of the following best describes the pattern of your organization's funding relationship with the Foundation?	58
Primary Intended People and/or Communities	
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	61
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant?	59
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant?	0

About CEP and Contact Information

Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR:

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

Additional CEP Resources

Assessment Tools

Donor Perception Report (DPR): The Donor Perception Report provides community foundations with comparative data on their donors' perceptions, preferences for engagement, and giving patterns. Based on research and guidance from a group of community foundation leaders, the DPR is the only survey process that provides comparative data for community foundations.

Staff Perception Report (SPR): The Staff Perception Report explores foundation staff members' perceptions of foundation effectiveness and job satisfaction on a comparative basis. The SPR is based on a survey specific to foundations that includes questions related to employees' impressions of their role in philanthropy, satisfaction with their jobs, their foundation's impact, and opportunities for foundation improvement.

YouthTruth Student Survey: YouthTruth supports school systems in gathering and acting on student and stakeholder feedback, helping schools, districts, and education funders think through the ins-and-outs of actionable insights to drive improvement. Learn more at youthtruthsurvey.org.

Advisory Services

CEP's data-driven, customized advising leverages CEP's knowledge and experience to help funders answer pressing questions about their work, address existing challenges, hear from valued constituents, and learn and share with peers. Learn more at cep.org/advisoryservices.

Research

CEP's research projects delve into issues that are central to funder effectiveness, examining common practice and challenging conventional wisdom. Our research is informed by rigorous quantitative and qualitative analysis of large-scale data sets, in-depth qualitative interviews with philanthropic leaders, as well as by profiles of high-performing organizations and staff.

CEP's resource library offers resources for grantmakers, individual donors, and more. Explore the full range of resources available in CEP's resource library at cep.org/resources.

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